# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

## **CURRENT REPORT**

# Pursuant to Section 13 or 15(d) of the The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 24, 2006

# **KRAFT FOODS INC.**

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation) **001-16483** (Commission File Number) **52-2284372** (I.R.S. Employer Identification No.)

**Three Lakes Drive, Northfield, Illinois** (Address of Principal executive offices)

**60093-2753** (Zip Code)

Registrant's Telephone number, including area code: (847) 646-2000

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Conditions; Item 7.01. Regulation FD Disclosure; and Item 8.01. Other Events.

As disclosed in Kraft Foods Inc.'s (the "Company") Annual Report on Form 10-K, filed with the SEC on March 10, 2006, the Company has announced certain organizational changes and realignments that result in changes to its business segment reporting structure, beginning in the first quarter of 2006.

These changes are:

- To better integrate the Canadian business into the Company's North American Business by product category, the operating results of the Company's Canadian business will be reported throughout the North American food segments.
- Reflecting a reorganization within Europe, the operating results of the Company's international businesses will be reported in two revised segments
   —European Union; and Developing Markets, Oceania and North Asia, the latter including the former Eastern Europe, Middle East and Africa, Latin
   America and Asia Pacific regions.

Attached as Exhibit 99.1 to this Current Report on Form 8-K are the Company's unaudited financial schedules which provide information regarding volume, net revenues and operating companies income for 2003, 2004 and 2005, reconciling the prior reporting segments structure with the new reporting segments structure. All amounts are reported figures in accordance with U.S. GAAP, including all restructuring and impairment charges.

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits

The following exhibit is being filed with this Current Report on Form 8-K:

99.1 Financial Schedules

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## KRAFT FOODS INC.

Name: James P. Dollive Title: Executive Vice President and Chief Financial Officer

Date: March 24, 2006

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### EXHIBIT INDEX

 
 Exhibit Number
 Description

 99.1
 Financial Schedules

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#### KRAFT FOODS INC. and Subsidiaries Segment Realignment - Volume **Full Year 2003 and Quarterly 2004** (lbs in millions) (Unaudited)

	2003			2004		
	Year	Q1	Q2	Q3	Q4	Year
Volume (lbs)- As Reported						
U.S. Beverages	2,634	666	907	738	657	2,968
U.S. Cheese, Canada & North America Foodservice	4,373	1,079	1,147	1,069	1,232	4,527
U.S. Convenient Meals	2,171	555	562	558	530	2,205
U.S. Grocery	1,678	404	510	364	412	1,690
U.S. Snacks & Cereals	2,389	582	597	613	632	2,424
Europe, Middle East & Africa	2,953	654	729	695	837	2,915
Latin America & Asia Pacific	2,295	501	589	542	641	2,273
Volume (lbs)- As Reported	18,493	4,441	5,041	4,579	4,941	19,002
Segment Realignment						
U.S. Cheese, Canada & North America Foodservice	(1,300)	(316)	(331)	(293)	(356)	(1,296)
Beverages	220	62	61	47	53	223
Convenient Meals	131	28	32	31	35	126
Grocery	725	176	180	162	205	723
Snacks & Cereals	224	50	58	53	63	224
European Union (from EMEA)	(553)	(118)	(151)	(150)	(163)	(582)
Developing Markets, Oceania & North Asia (from LAAP)	553	118	151	150	163	582
Volume (lbs)- Restated						
Beverages	2,854	728	968	785	710	3,191
Cheese & Foodservice	3.073	763	816	776	876	3,231
Convenient Meals	2,302	583	594	589	565	2,331
Grocery	2,403	580	690	526	617	2,413
Snacks & Cereals	2,613	632	655	666	695	2,648
European Union	2,400	536	578	545	674	2,333
Developing Markets, Oceania & North Asia	2,848	619	740	692	804	2,855
Volume (lbs)- Restated	18,493	4,441	5,041	4,579	4,941	19,002

#### KRAFT FOODS INC. and Subsidiaries Segment Realignment - Net Revenues **Full Year 2003 and Quarterly 2004** (\$ in millions) (Unaudited)

		2003						2004				
		Year		Q1		Q2		Q3		Q4		Year
Net Revenues - As Reported							_					
U.S. Beverages	\$	2,433	\$	671	\$	683	\$	607	\$	594	\$	2,555
U.S. Cheese, Canada & North America Foodservice		6,716		1,708		1,838		1,788		2,086		7,420
U.S. Convenient Meals		4,058		1,048		1,053		1,088		1,061		4,250
U.S. Grocery		2,388		591		689		520		625		2,425
U.S. Snacks & Cereals		5,342		1,274		1,333		1,368		1,435		5,410
Europe, Middle East & Africa		7,014		1,713		1,812		1,736		2,261		7,522
Latin America & Asia Pacific		2,547		570		683		611		722		2,586
Net Revenues - As Reported	\$	30,498	\$	7,575	\$	8,091	\$	7,718	\$	8,784	\$	32,168
1												
Segment Realignment												
U.S. Cheese, Canada & North America Foodservice	\$	(1,317)	\$	(317)	\$	(362)	\$	(320)	\$	(400)	\$	(1,399)
Beverages		172		47		51		39		50		187
Convenient Meals		186		43		47		47		58		195
Grocery		554		130		157		131		166		584
Snacks & Cereals		405		97		107		103		126		433
European Union (from EMEA)		(892)		(196)		(249)		(259)		(314)		(1,018)
Developing Markets, Oceania & North Asia (from LAAP)		892		196		249		259		314		1,018
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Net Revenues - Restated												
Beverages	\$	2,605	\$	718	\$	734	\$	646	\$	644	\$	2,742
Cheese & Foodservice		5,399		1,391		1,476		1,468		1,686		6,021
Convenient Meals		4,244		1,091		1,100		1,135		1,119		4,445
Grocery		2,942		721		846		651		791		3,009
Snacks & Cereals		5,747		1,371		1.440		1,471		1,561		5,843
European Union		6,122		1,517		1,563		1,477		1,947		6,504
Developing Markets, Oceania & North Asia		3,439		766		932		870		1,036		3,604
Beveloping Mainea, occana a riorarrioa		0,100		,		002		070		1,000		5,001
Net Revenues - Restated	\$	30,498	\$	7,575	\$	8,091	\$	7,718	\$	8,784	\$	32,168
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KRAFT FOODS INC. and Subsidiaries Segment Realignment - Operating Companies Income **Full Year 2003 and Quarterly 2004** (\$ in millions) (Unaudited)

	2003			2004		
	 Year	 Q1	Q2	Q3	Q4	Year
Operating Companies Income - As Reported	 	 	 		 	 
U.S. Beverages	\$ 630	\$ 169	\$ 139	\$ 118	\$ 53	\$ 479
U.S. Cheese, Canada & North America Foodservice	1,271	203	215	279	292	989
U.S. Convenient Meals	817	197	187	209	178	771
U.S. Grocery	894	212	268	196	218	894
U.S. Snacks & Cereals	1,046	52	225	254	206	737
Europe, Middle East & Africa	1,002	155	140	167	221	683
Latin America & Asia Pacific	391	33	81	57	79	250
Operating Companies Income - As Reported	\$ 6,051	\$ 1,021	\$ 1,255	\$ 1,280	\$ 1,247	\$ 4,803
Segment Realignment						
U.S. Cheese, Canada & North America Foodservice	\$ (257)	\$ (34)	\$ (39)	\$ (63)	\$ (60)	\$ (196)
Beverages	24	5	(18)	2	1	(10)
Convenient Meals	46	6	5	9	9	29
Grocery	122	18	44	42	25	129
Snacks & Cereals	65	5	8	10	25	48
European Union (from EMEA)	(61)	5	(13)	(15)	30	7
Developing Markets, Oceania & North Asia (from LAAP)	61	(5)	13	15	(30)	(7)
					, í	
Operating Companies Income - Restated						
Beverages	\$ 654	\$ 174	\$ 121	\$ 120	\$ 54	\$ 469
Cheese & Foodservice	1,014	169	176	216	232	793
Convenient Meals	863	203	192	218	187	800
Grocery	1,016	230	312	238	243	1,023
Snacks & Cereals	1,111	57	233	264	231	785
European Union	941	160	127	152	251	690
Developing Markets, Oceania & North Asia	452	28	94	72	49	243
Operating Companies Income - Restated	\$ 6,051	\$ 1,021	\$ 1,255	\$ 1,280	\$ 1,247	\$ 4,803

#### KRAFT FOODS INC. and Subsidiaries Segment Realignment - Volume **Quarterly 2005** (lbs in millions) (Unaudited)

	Q1	Q2	Q3	Q4	Year
2005 Volume (lbs)- As Reported					
U.S. Beverages	749	876	784	700	3,109
U.S. Cheese, Canada & North America Foodservice	1,082	1,101	1,037	1,273	4,493
U.S. Convenient Meals	555	571	559	582	2,267
U.S. Grocery	411	495	364	439	1,709
U.S. Snacks & Cereals	591	612	622	684	2,509
Europe, Middle East & Africa	662	700	663	837	2,862
Latin America & Asia Pacific	496	566	564	637	2,263
2005 Volume (lbs)- As Reported	4,546	4,921	4,593	5,152	19,212
Segment Realignment					
U.S. Cheese, Canada & North America Foodservice	(294)	(324)	(290)	(358)	(1,266)
Beverages	48	59	56	56	219
Convenient Meals	30	31	32	38	131
Grocery	167	177	147	198	689
Snacks & Cereals	49	57	55	66	227
European Union (from EMEA)	(132)	(162)	(149)	(173)	(616)
Developing Markets, Oceania & North Asia (from LAAP)	132	162	149	173	616
2005 Volume (lbs)- Restated	505	0.25	0.40	750	2 220
Beverages	797	935	840	756	3,328
Cheese & Foodservice	788	777	747	915	3,227
Convenient Meals	585	602	591	620	2,398
Grocery	578	672	511	637	2,398
Snacks & Cereals	640	669	677	750	2,736
European Union	530	538	514	664	2,246
Developing Markets, Oceania & North Asia	628	728	713	810	2,879
2005 Volume (lbs)- Restated	4,546	4,921	4,593	5,152	19,212

KRAFT FOODS INC. and Subsidiaries Segment Realignment - Net Revenues **Quarterly 2005** (\$ in millions) (Unaudited)

Q1

Q2

\_\_\_\_

Q3

Q4

Year

2005 Net Revenues - As Reported					
U.S. Beverages	\$ 732	\$ 713	\$ 671	\$ 736	\$ 2,852
U.S. Cheese, Canada & North America Foodservice	1,816	1,875	1,819	2,264	7,774
U.S. Convenient Meals	1,090	1,096	1,118	1,193	4,497
U.S. Grocery	582	667	512	660	2,421
U.S. Snacks & Cereals	1,333	1,400	1,431	1,585	5,749
Europe, Middle East & Africa	1,888	1,907	1,798	2,406	7,999
Latin America & Asia Pacific	618	676	708	819	2,821
2005 Net Revenues - As Reported	\$ 8,059	\$ 8,334	\$ 8,057	\$ 9,663	\$ 34,113
Segment Realignment					
U.S. Cheese, Canada & North America Foodservice	\$ (326)	\$ (388)	\$ (360)	\$ (456)	\$ (1,530)
Beverages	40	58	46	60	204
Convenient Meals	50	50	54	68	222
Grocery	137	163	134	169	603
Snacks & Cereals	99	117	126	159	501
European Union (from EMEA)	(274)	(318)	(299)	(394)	(1,285)
Developing Markets, Oceania & North Asia (from LAAP)	274	318	299	394	1,285
2005 Net Revenues - Restated					
Beverages	\$ 772	\$ 771	\$ 717	\$ 796	\$ 3,056
Cheese & Foodservice	1,490	1,487	1,459	1,808	6,244
Convenient Meals	1,140	1,146	1,172	1,261	4,719
Grocery	719	830	646	829	3,024
Snacks & Cereals	1,432	1,517	1,557	1,744	6,250
European Union	1,614	1,589	1,499	2,012	6,714
Developing Markets, Oceania & North Asia	892	994	1,007	1,213	4,106
2005 Net Revenues - Restated	\$ 8,059	\$ 8,334	\$ 8,057	\$ 9,663	\$ 34,113

#### KRAFT FOODS INC. and Subsidiaries Segment Realignment - Operating Companies Income **Quarterly 2005** (\$ in millions) (Unaudited)

	 Q1	Q2	Q3	Q4	Year
2005 Operating Companies Income - As Reported					
U.S. Beverages	\$ 163	\$ 126	\$ 105	\$ 64	\$ 458
U.S. Cheese, Canada & North America Foodservice	251	287	252	228	1,018
U.S. Convenient Meals	191	176	186	188	741
U.S. Grocery	108	241	165	229	743
U.S. Snacks & Cereals	197	228	240	206	871
Europe, Middle East & Africa	253	160	163	222	798
Latin America & Asia Pacific	40	87	89	108	324
2005 Operating Companies Income - As Reported	\$ 1,203	\$ 1,305	\$ 1,200	\$ 1,245	\$ 4,953
Segment Realignment					
U.S. Cheese, Canada & North America Foodservice	\$ (32)	\$ (56)	\$ (58)	\$ 49	\$ (97)
Beverages	(1)	0	1	5	5
Convenient Meals	7	8	12	25	52
Grocery	24	38	32	(113)	(19)
Snacks & Cereals	2	10	13	34	59
European Union (from EMEA)	(8)	(18)	(20)	(30)	(76)
Developing Markets, Oceania & North Asia (from LAAP)	8	18	20	30	76
2005 Operating Companies Income - Restated					
Beverages	\$ 162	\$ 126	\$ 106	\$ 69	\$ 463
Cheese & Foodservice	219	231	194	277	921
Convenient Meals	198	184	198	213	793
Grocery	132	279	197	116	724
Snacks & Cereals	199	238	253	240	930
European Union	245	142	143	192	722
Developing Markets, Oceania & North Asia	48	105	109	138	400
2005 Operating Companies Income - Restated	\$ 1,203	\$ 1,305	\$ 1,200	\$ 1,245	\$ 4,953

#### KRAFT FOODS INC. and Subsidiaries Volume by Business Segment For the Years Ended December 31, (pounds in millions) (Unaudited)

	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
Volume										
2004 Volume	3,191	3,231	2,331	2,413	2,648	13,814	2,333	2,855	5,188	19,002
2003 Volume	2,854	3,073	2,302	2,403	2,613	13,245	2,400	2,848	5,248	18,493
% Change	11.8%	5.1%	1.3%	0.4%	1.3%	4.3%	(2.8)%	0.2%	(1.1)%	2.8%
Divested Businesses:										
<ul> <li>Divested Businesses - 2004</li> <li>Divested Businesses - 2003</li> </ul>	_	(123) (144)	_	(37) (43)	_	(160) (187)	(38) (85)	(1) (2)	(39) (87)	(199) (274)
Ongoing Volume - Including Acquisitions										
2004 Volume	3,191	3,108	2,331	2,376	2,648	13,654	2,295	2,854	5,149	18,803
2003 Volume	2,854	2,929	2,302	2,360	2,613	13,058	2,315	2,846	5,161	18,219
% Change	11.8%	6.1%	1.3%	0.7%	1.3%	4.6%	(0.9)%	0.3%	(0.2)%	3.2%

#### KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment **For the Years Ended December 31,** (\$ in millions) (Unaudited)

	Bev	verages	eese & dservice	C	convenient Meals	 Grocery	nacks & Cereals	<u> </u>	Kraft North America Commercial	iropean Union	(	Developing Markets, Dceania & North Asia	<u> </u>	Kraft Int'l Commercial	Total Kraft
2004 Net Revenues	\$	2,742	\$ 6,021	\$	4,445	\$ 3,009	\$ 5,843	\$	22,060	\$ 6,504	\$	3,604	\$	10,108	\$ 32,168
2003 Net Revenues		2,605	5,399		4,244	2,942	5,747		20,937	6,122		3,439		9,561	30,498
% Change		5.3%	11.5%		4.7%	2.3%	1.7%		5.4%	6.2%		4.8%		5.7%	5.5%
Reconciliation:															
2003 Net Revenues	\$	2,605	\$ 5,399	\$	4,244	\$ 2,942	\$ 5,747	\$	20,937	\$ 6,122	\$	3,439	\$	9,561	\$ 30,498
- Divested Businesses - 2003		-	(109)		—	(96)	—		(205)	(180)		(49)		(229)	(434)
- Divested Businesses - 2004		-	91		-	75	-		166	72		36		108	274
- Implementation Costs - 2004		(1)	_		_	(1)	(5)		(7)	-		_		_	(7)
- Currency		16	56		15	44	33		164	605		60		665	829
- Operations		122	 584		186	 45	 68		1,005	 (115)		118		3	 1,008
2004 Net Revenues	\$	2,742	\$ 6,021	\$	4,445	\$ 3,009	\$ 5,843	\$	22,060	\$ 6,504	\$	3,604	\$	10,108	\$ 32,168
Memo: Ongoing, Constant Currency Revenues (1)															
% Change		4.7%	11.0%		4.4%	1.6%	1.2%		4.8%	(1.9)%	6	3.5%		0.0%	3.4%

(1) The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

## KRAFT FOODS INC.

and Subsidiaries

Operating Companies Income by Business Segment

For the Years Ended December 31,

(\$ in millions)

(Unaudited)

	Bev	erages	eese & Iservice	nvenient Meals	 Grocery	 Snacks & Cereals	 Kraft North America Commercial	 European Union	C	Developing Markets, Dceania & North Asia	<u> </u>	Kraft Int'l ommercial		Total Kraft
2004 Operating Companies Income	\$	469	\$ 793	\$ 800	\$ 1,023	\$ 785	\$ 3,870	\$ 690	\$	243	\$	933	\$	4,803
2003 Operating Companies Income		654	1,014	863	1,016	1,111	4,658	941		452		1,393		6,051
% Change		(28.3)%	(21.8)%	(7.3)%	0.7%	(29.3)%	(16.9)%	(26.7)%		(46.2)%		(33.0)%	•	(20.6)%
Reconciliation:														

2003 Operating Companies Income	\$ 654	\$ 1,014	\$ 863	\$ 1,016	\$	1,111	\$ 4	4,658	\$ 941	\$ 452	\$ 1,393	\$	6,051
- Divested Businesses - 2003	—	(16)	—	(19)		—		(35)	(42)	(3)	(45	)	(80)
- (Gains)/Losses on Sales of Businesses - 2003	_	_	_	_		_		_	(31)	_	(31	)	(31)
<ul> <li>Asset Impairment and Exit Costs</li> <li>2003</li> </ul>	_	_	_	_		_		_	6	_	6		6
- Integration Costs - 2003	 (3) (3)	 (1) (17)	 (2) (2)	 (7) (26)				(13) (48)	(67)	(3)	(70		(13) (118)
- Divested Businesses - 2004	-	8	-	3		-		11	28	_	28		39
- Gains/(Losses) on Sales of Businesses - 2004	_	_	_	_		_		_	5	(8)	(3	)	(3)
- Asset Impairment and Exit Costs - 2004	(36)	(76)	(41)	(16)		(222)	(	(391)	(180)	(32)	(212	)	(603)
- Implementation Costs - 2004	(5)	(6)	(4)	(7)		(18)		(40)	(8)	(2)	(10	)	(50)
- Investment Impairment - 2004	 (41)	 (74)	 (45)	 (20)		(240)	(	(420)	(155)	(47) (89)	(47)		(47) (664)
- Currency	2	9	3	10		5		29	78	(11)	67		96
- Operations	(143)	(139)	(19)	43		(91)	(	(349)	(107)	(106)	(213	)	(562)
2004 Operating Companies Income	\$ 469	\$ 793	\$ 800	\$ 1,023	<u>\$</u>	785	\$ 3	3,870	\$ 690	\$ 243	<u>\$ 933</u>	<u>\$</u>	4,803

#### KRAFT FOODS INC. and Subsidiaries Volume By Business Segment **For the Quarters Ended March 31,** (pounds in millions) (Unaudited)

Volume	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
volume										
2005 Volume	797	788	585	578	640	3,388	530	628	1,158	4,546
2004 Volume	728	763	583	580	632	3,286	536	619	1,155	4,441
% Change	9.5%	3.3%	0.3%	(0.3)%	1.3%	3.1%	(1.1)%	1.5%	0.3%	2.4%
Divested Businesses: - Divested Businesses -		(21)		(12)		(10)				(50)
2005 - Divested Businesses - 2004	_	(31) (35)	_	(12) (10)	_	(43) (45)	(7) (9)	_	(7) (9)	(50) (54)
Ongoing Volume - Including Acquisitions										
2005 Volume	797	757	585	566	640	3,345	523	628	1,151	4,496
2004 Volume	728	728	583	570	632	3,241	527	619	1,146	4,387
% Change	9.5%	4.0%	0.3%	(0.7)%	1.3%	3.2%	(0.8)%	1.5%	0.4%	2.5%
Memo: Acquired Businesses										
Volume	103	16	_	_	—	119	_	3	3	122

#### KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment **For the Quarters Ended March 31,** (\$ in millions) (Unaudited)

	Beve	erages	heese & odservice	c	onvenient Meals	Gr	ocery	nacks & Cereals	A	Kraft North America ommercial	uropean Union	1 0	eveloping Markets, Oceania & Iorth Asia	Kraft Int'l mmercial	Total Kraft
2005 Net Revenues	\$	772	\$ 1,490	\$	1,140	\$	719	\$ 1,432	\$	5,553	\$ 1,614	\$	892	\$ 2,506	\$ 8,059
2004 Net Revenues		718	1,391		1,091		721	1,371		5,292	1,517		766	2,283	7,575
% Change		7.5%	7.1%		4.5%		(0.3)%	4.4%		4.9%	6.4%		16.4%	9.8%	6.4%
Reconciliation:															
Keconemation.															
2004 Net Revenues	\$	718	\$ 1,391	\$	1,091	\$	721	\$ 1,371	\$	5,292	\$ 1,517	\$	766	\$ 2,283	\$ 7,575
- Divested Businesses - 2004		_	(26)		_		(20)	_		(46)	(17)		(11)	(28)	(74)
- Divested Businesses - 2005		—	(26) 24		-		25	-		49	12		5	17	(74) 66
- Acquired Businesses		34	7		—		—	—		41	—		1	1	42
- Currency		2	11		3		13	5		34	111		18	129	163
- Operations		18	 83		46		(20)	 56		183	 (9)		113	 104	 287
2005 Net Revenues	\$	772	\$ 1,490	\$	1,140	\$	719	\$ 1,432	\$	5,553	\$ 1,614	\$	892	\$ 2,506	\$ 8,059
Memo: Ongoing, Constant Currency Revenues (1)															
% Change		7.2%	6.6%		4.2%		(2.9)%	4.1%		4.3%	(0.6)%		15.1%	4.7%	4.4%

(1) The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

#### KRAFT FOODS INC. and Subsidiaries Operating Companies Income by Business Segment For the Quarters Ended March 31, (\$ in millions) (Unaudited)

	Beve	erages	ese & service	Conv Me	enient eals	Gi	rocery	acks & ereals	N An	Kraft Iorth nerica Imercial	pean ion	M Oc	veloping arkets, eania & rth Asia	Kraft Int'l Commerc	ial	otal Craft
2005 Operating Companies Income	\$	162	\$ 219	\$	198	\$	132	\$ 199	\$	910	\$ 245	\$	48		293	\$ 1,203
2004 Operating Companies Income		174	169		203		230	57		833	160		28		188	1,021
% Change		(6.9)%	29.6%		(2.5)%		(42.6)%	100+%		9.2%	53.1%		71.4%	5	55.9%	17.8%
Reconciliation:																
2004 Operating Companies Income	\$	174	\$ 169	\$	203	\$	230	\$ 57	\$	833	\$ 160	\$	28	\$	188	\$ 1,021
- Divested Businesses - 2004		_	(3) 53		_		2	_		(1)	(6)		_		(6)	(7)
<ul> <li>Asset Impairment and Exit Costs - 2004</li> </ul>		6	53		9		18	159		245	32		14		46	291
- Implementation Costs - 2004					_			 			 1				1	 1
		6	 50		9		20	 159		244	 27		14		41	 285
- Divested Businesses - 2005		_	2		_		2	_		4	3		-		3	7
- Gains/(Losses) on Sales of Businesses - 2005		_	_		_		_	_		—	115		1		116	116
<ul> <li>Asset Impairment and Exit Costs - 2005</li> </ul>		(3)	(7)		(2)		(101)	(4)		(117)	(30)		(3)		(33)	(150)
- Implementation Costs - 2005		(1)	(3)		(1)			 (9)		(14)	 (4)		(1)		(5)	 (19)
		(4)	 (8)		(3)		(99)	 (13)		(127)	 84		(3)		81	 (46)
- Currency		_	1		_		3	1		5	13		4		17	22
- Operations		(14)	 7		(11)		(22)	 (5)		(45)	 (39)		5		(34)	 (79)
2005 Operating Companies Income	\$	162	\$ 219	\$	198	\$	132	\$ 199	\$	910	\$ 245	\$	48	\$	293	\$ 1,203

#### KRAFT FOODS INC. and Subsidiaries Volume by Business Segment For the Quarters Ended June 30, (pounds in millions) (Unaudited)

	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
Volume										
2005 Volume	935	777	602	672	669	3,655	538	728	1,266	4,921
2004 Volume	968	816	594	690	655	3,723	578	740	1,318	5,041
% Change	(3.4)%	(4.8)%	1.3%	(2.6)%	2.1%	(1.8)%	(6.9)%	(1.6)%	(3.9)%	(2.4)%
Ū.										
Divested Businesses:										
<ul> <li>Divested Businesses - 2005</li> </ul>	—	(1)	_	(12)	—	(13)	_	—	_	(13)
<ul> <li>Divested Businesses - 2004</li> </ul>	—	(34)	—	(8)	—	(42)	(8)	(1)	(9)	(51)
Ongoing Volume - Including Acquisitions										
2005 Volume	935	776	602	660	669	3,642	538	728	1,266	4,908
2004 Volume	968	782	594	682	655	3,681	570	739	1,309	4,990
% Change	(3.4)%	(0.8)%	1.3%	(3.2)%	2.1%	(1.1)%	(5.6)%	(1.5)%	(3.3)%	(1.6)%

#### KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment **For the Quarters Ended June 30,** (\$ in millions) (Unaudited)

	Bev	erages	Cheese & oodservice	С	onvenient Meals	 Grocery	Snacks & Cereals	Kraft North America commercial	iropean Union	eveloping Markets, Iceania & Iorth Asia	<u> </u>	Kraft Int'l Commercial	Total Kraft
2005 Net Revenues	\$	771	\$ 1,487	\$	1,146	\$ 830	\$ 1,517	\$ 5,751	\$ 1,589	\$ 994	\$	2,583	\$ 8,334
2004 Net Revenues		734	1,476		1,100	846	1,440	5,596	1,563	932		2,495	8,091
% Change		5.0%	0.7%		4.2%	(1.9)%	5.3%	2.8%	1.7%	6.7%		3.5%	3.0%
Reconciliation:													
2004 Net Revenues	\$	734	\$ 1,476	\$	1,100	\$ 846	\$ 1,440	\$ 5,596	\$ 1,563	\$ 932	\$	2,495	\$ 8,091
								(	<i></i>				
<ul> <li>Divested Businesses - 2004</li> </ul>		—	(24)		_	(19)	—	(43)	(14)	(13)		(27)	(70)
- Divested Businesses - 2005		-	1		-	19	_	20	-	5		5	25
- Implementation Costs - 2005		_	_		-	-	(1)	(1)	-	_		_	(1)

- Currency		5	17	5	10		12	49	)	109		27		136		185
- Operations		32	17	 41	(26	)	66	130	)	(69)		43		(26)		104
2005 Net Revenues	\$	771	\$ 1,487	\$ 1,146	\$ 830	\$	1,517	\$ 5,751	L :	\$ 1,589	\$	994	\$	2,583	\$	8,334
	_		 	 					-							
Memo: Ongoing, Constant Currency																
Revenues (1)																
% Change		4.4%	1.2%	3.7%	(3.1	)%	4.6%	2.3	3%	(4.5)%	6	4.7%	5	(1.1)	6	1.3%

(1) The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

#### KRAFT FOODS INC. and Subsidiaries Operating Companies Income by Business Segment **For the Quarters Ended June 30,** (\$ in millions) (Unaudited)

	Beve	erages	heese & odservice		onvenient Meals		Grocery	:	Snacks & Cereals		Kraft North America Commercial	opean nion	М О	eveloping Markets, ceania & orth Asia	Kraft Int'l ommercial		Total Kraft
2005 Operating Companies Income	\$	126	\$ 231	\$	184	\$	279	\$	238	\$	1,058	\$ 142	\$	105	\$ 247	\$	1,305
2004 Operating Companies Income		121	176		192		312		233		1,034	127		94	221		1,255
% Change		4.1%	31.2%		(4.2)%	ó	(10.6)%	)	2.1%		2.3%	11.8%		11.7%	11.8%		4.0%
Reconciliation:																	
2004 Operating Companies Income	\$	121	\$ 176	\$	192	\$	312	\$	233	\$	1,034	\$ 127	\$	94	\$ 221	\$	1,255
- Divested Businesses - 2004		_	1		_		(2)		_		(1)	(6)		(2)	(8)		(9)
- Asset Impairment and Exit Costs			1				(2)				(1)	(0)		(2)	(0)		(3)
- 2004		31			(1)				9		39	81		9	90		129
- Implementation Costs - 2004		_	 1				2		6		9	 _			 		9
		31	 2		(1)			_	15	_	47	 75		7	 82		129
- Divested Businesses - 2005		_	1		_		(3)		_		(2)	_		_	_		(2)
- Gains/(Losses) on Sales of																	
Businesses - 2005		—	1		_		(2)		_		(1)	-		_	_		(1)
<ul> <li>Asset Impairment and Exit Costs</li> <li>2005</li> </ul>		(1)	(1)		_		(3)		_		(5)	(17)		(7)	(24)		(29)
- Implementation Costs - 2005		(1)	(1)		(1)		(5)		(14)		(18)	(6)		(2)	(8)		(26)
		(3)	 		(1)		(8)		(14)	-	(26)	 (23)		(9)	 (32)	_	(58)
			 	-		-		-		-		 	_		 		
- Currency		—	3		2		3		1		9	10		5	15		24
- Operations		(23)	 50		(8)		(28)		3	_	(6)	 (47)		8	 (39)		(45)
2005 Operating Companies Income	\$	126	\$ 231	\$	184	\$	279	\$	238	\$	1,058	\$ 142	\$	105	\$ 247	\$	1,305

#### KRAFT FOODS INC. and Subsidiaries Volume by Business Segment For the Quarters Ended September 30, (pounds in millions) (Unaudited)

	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
Volume										
2005 Volume	840	747	591	511	677	3,366	514	713	1,227	4,593
2004 Volume	785	776	589	526	666	3,342	545	692	1,237	4,579
% Change	7.0%	(3.7)%	0.3%	(2.9)%	1.7%	0.7%	(5.7)%	3.0%	(0.8)%	0.3%
Divested Businesses:										
- Divested Businesses - 2004	—	(28)	—	(10)	—	(38)	(7)	—	(7)	(45)
Ongoing Volume - Including Acquisitions										
2005 Volume	840	747	591	511	677	3,366	514	713	1,227	4,593
2004 Volume	785	748	589	516	666	3,304	538	692	1,230	4,534
% Change	7.0%	(0.1)%	0.3%	(1.0)%	1.7%	1.9%	(4.5)%	3.0%	(0.2)%	1.3%

KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment **For the Quarters Ended September 30,** (\$ in millions) (Unaudited)

	Bever	ages	Cheese & oodservice		onvenient Meals	 Grocery	Snacks & Cereals	Kraft North America Commercial	uropean Union	1 0	eveloping Markets, Oceania & Iorth Asia	 Kraft Int'l Commercial	Total Kraft
2005 Net Revenues	\$	717	\$ 1,459	\$	1,172	\$ 646	\$ 1,557	\$ 5,551	\$ 1,499	\$	1,007	\$ 2,506	\$ 8,057
2004 Net Revenues		646	1,468		1,135	651	1,471	5,371	1,477		870	2,347	7,718
% Change		11.0%	(0.6)%	b	3.3%	(0.8)%	5.8%	3.4%	1.5%		15.7%	6.8%	4.4%
Reconciliation:													
2004 Net Revenues	\$	646	\$ 1,468	\$	1,135	\$ 651	\$ 1,471	\$ 5,371	\$ 1,477	\$	870	\$ 2,347	\$ 7,718
- Divested Businesses - 2004		_	(21)		_	(18)	_	(39)	(14)		(8)	(22)	(61)
- Divested Businesses - 2004		_	(21)		_	(10)	_	(33)	(14)		(0)	(22)	5
- Divested Dusinesses - 2005											5	5	3
- Implementation Costs - 2004		_	_		_	_	5	5	_		-	_	5
- Currency		4	15		3	13	10	45	15		57	72	117
- Operations		67	 (3)		34	 _	 71	 169	 21		83	 104	 273
2005 Net Revenues	\$	717	\$ 1,459	\$	1,172	\$ 646	\$ 1,557	\$ 5,551	\$ 1,499	\$	1,007	\$ 2,506	\$ 8,057
Memo: Ongoing, Constant Currency Revenues (1)													
% Change		10.4%	(0.2)%	ò	3.0%	(0.0)%	4.8%	3.2%	1.4%		9.6%	4.5%	3.6%

(1) The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

#### KRAFT FOODS INC. and Subsidiaries Operating Companies Income by Business Segment **For the Quarters Ended September 30,** (\$ in millions) (Unaudited)

	Beve	erages	Cheese & oodservice	nvenient Meals	G	rocery	Snacks & Cereals		Kraft North America Commercial	ropean Jnion		eveloping Markets, Oceania & Torth Asia	_(	Kraft Int'l Commercial		Total Kraft
2005 Operating Companies Income 2004 Operating Companies Income	\$	106 120	\$ 194 216	\$ 198 218	\$	197 238	\$ 264	\$	948 1,056	\$ 152	\$	109 72	\$	252 224	\$	1,200 1,280
% Change		(11.7)%	(10.2)%	(9.2)%		(17.2)%	(4.2)%		(10.2)%	(5.9)%		51.4%		12.5%		(6.3)%
Reconciliation:																
2004 Operating Companies Income	\$	120	\$ 216	\$ 218	\$	238	\$ 264	\$	1,056	\$ 152	\$	72	\$	224	\$	1,280
- Divested Businesses - 2004			(2)	_		_	_		(2)	(6)		2		(4)		(6)
- (Gains)/Losses on Sales of Businesses - 2004			(-)						(-)	(-)						
- Asset Impairment and Exit Costs - 2004				_		-	_			35		8		8 39		8
- 2004 - Implementation Costs - 2004			1	_		_	4		5	35		4		39		44
- Implementation Costs - 2004		_	 	 _		_	 7	_	7	 31	_	15		46		53
- Asset Impairment and Exit Costs																
- 2005		1	(1)	_		(1)	(1)		(2)	(20)		(4)		(24)		(26)
- Implementation Costs - 2005		(2)	 (2)	 _		(1)	 (6)		(11)	 (4)		(1)		(5)		(16)
		(1)	 (3)	 _		(2)	 (7)		(13)	 (24)		(5)	_	(29)	-	(42)
- Currency		1	1	—		4	2		8	4		15		19		27
- Operations		(14)	 (20)	 (20)		(43)	 (13)		(110)	 (20)		12		(8)		(118)
2005 Operating Companies Income	\$	106	\$ 194	\$ 198	\$	197	\$ 253	\$	948	\$ 143	\$	109	\$	252	\$	1,200

#### KRAFT FOODS INC. and Subsidiaries Volume by Business Segment\* For the Quarters Ended December 31, (pounds in millions) (Unaudited)

	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
Volume										
2005 Volume	756	915	620	637	750	3,678	664	810	1,474	5,152
2004 Volume	710	876	565	617	695	3,463	674	804	1,478	4,941
% Change	6.5%	4.5%	9.7%	3.2%	7.9%	6.2%	(1.5)%	0.7%	(0.3)%	4.3%
Divested Businesses:										
<ul> <li>Divested Businesses - 2004</li> </ul>	—	(26)	_	(9)		(35)	(14)	_	(14)	(49)
Ongoing Volume - Including Acquisitions										
2005 Volume	756	915	620	637	750	3,678	664	810	1,474	5,152
2004 Volume	710	850	565	608	695	3,428	660	804	1,464	4,892

% Change	6.5%	7.6%	9.7%	4.8%	7.9%	7.3%	0.6%	0.7%	0.7%	5.3%

(\*) The company's fourth quarter 2005 results include an extra shipping week. The company estimates that this week represents 7 pp. of volume growth on the quarter.

#### KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment\* **For the Quarters Ended December 31,** (\$ in millions) (Unaudited)

	Beve	erages	Cheese & oodservice	С	onvenient Meals	 Grocery		Snacks & Cereals	<u> </u>	Kraft North America Commercial	ropean Union	1 0	eveloping Markets, ceania & orth Asia	Co	Kraft Int'l ommercial		Total Kraft
2005 Net Revenues	\$	796	\$ 1,808	\$	1,261	\$ 829	\$	1,744	\$	6,438	\$ 2,012	\$	1,213	\$	3,225	\$	9,663
2004 Net Revenues		644	1,686		1,119	791		1,561		5,801	1,947		1,036		2,983		8,784
% Change		23.6%	7.2%		12.7%	4.8%		11.7%		11.0%	3.3%		17.1%		8.1%		10.0%
Reconciliation:																	
2004 Net Revenues	\$	644	\$ 1,686	\$	1,119	\$ 791	\$	1,561	\$	5,801	\$ 1,947	\$	1,036	\$	2,983	\$	8,784
- Divested Businesses - 2004		_	(20)		_	(18)		_		(38)	(27)		(4)		(31)		(69)
- Divested Businesses - 2004		_	(20)		_	(10)		_		(50)	(27)		4		4		4
- Implementation Costs - 2004		1	—		-	1		—		2	-		-		—		2
- Implementation Costs - 2005		1	_		_	(2)		_		(1)	_		_		_		(1)
implementation costs 2005		-				(2)				(1)							(1)
- Currency		3	15		5	12		9		44	(37)		61		24		68
- Operations		147	127		137	45		174		630	129		116		245		875
- Operations		147	 127	_	137	 45	_	1/4		030	 129	_	110		243	-	0/3
2005 Net Revenues	\$	796	\$ 1,808	\$	1,261	\$ 829	\$	1,744	\$	6,438	\$ 2,012	\$	1,213	\$	3,225	\$	9,663
Memo: Ongoing, Constant Currency Revenues (1)																	
% Change		22.8%	7.6%		12.2%	5.8%		11.1%		10.9%	6.7%		11.2%		8.3%		10.0%

(1) The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

(\*) The company's fourth quarter 2005 results include an extra shipping week. The company estimates that this week represents 7 pp. of revenue growth on the quarter.

#### KRAFT FOODS INC. and Subsidiaries Operating Companies Income by Business Segment **For the Quarters Ended December 31,** (\$ in millions) (Unaudited)

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	Bev	erages	Cheese & odservice	C	onvenient Meals	_(	Grocery		Snacks & Cereals		Kraft North America Commercial		iropean Union	1 C	Developing Markets, Dceania & North Asia	0	Kraft Int'l Commercial		Total Kraft
2005 Operating Companies Income	\$	69	\$ 277	\$	213	\$	116	\$	240	\$	915	\$	192	\$	138	\$	330	\$	1,245
2004 Operating Companies Income		54	232		187		243		231		947		251		49		300		1,247
% Change		27.8%	19.4%		13.9%		(52.3)%	,	3.9%		(3.4)%		(23.5)%		100+%		10.0%		(0.2)%
Reconciliation:																			
2004 Operating Companies Income	\$	54	\$ 232	\$	187	\$	243	\$	231	\$	947	\$	251	\$	49	\$	300	\$	1,247
- Divested Businesses - 2004			(4)				(3)		_		(7)		(10)		_		(10)		(17)
- (Gains)/Losses on Sales of Businesses - 2004			, í								_		(5)		_		(5)		(5)
<ul> <li>Asset Impairment and Exit Costs</li> <li>2004</li> </ul>		(1)	22		33		(2)		50		102		32		5		37		139
- Implementation Costs - 2004		5	4		4		5		9		27		5		1		6		33
- Investment Impairment - 2004		5					5		5				_		47		47		47
		4	 22	_	37		_	_	59	_	122		22	_	53	_	75	_	197
<ul> <li>Divested Businesses - 2005</li> <li>Gains/(Losses) on Sales of</li> </ul>		_	_				_		_		_		_		1		1		1
Businesses - 2005		_	_		_		_		_		_		(1)		(6)		(7)		(7)
<ul> <li>Asset Impairment and Exit Costs</li> <li>2005</li> </ul>		(8)	(6)		(11)		(122)		(64)		(211)		(60)		(3)		(63)		(274)
- Implementation Costs - 2005		(5)	2		(5)		(7)		3		(12)		(6)		(8)		(14)		(26)
		(13)	 (4)		(16)		(129)	_	(61)		(223)		(67)		(16)	_	(83)	_	(306)
					_				_										
- Currency		1	3		2		1		2		9		-		8		8		17
- Operations		23	 24		3	_	1	_	9	_	60	_	(14)	_	44		30		90
2005 Operating Companies Income	\$	69	\$ 277	\$	213	\$	116	\$	240	\$	915	\$	192	\$	138	\$	330	\$	1,245

#### KRAFT FOODS INC. and Subsidiaries Volume by Business Segment\* For the Years Ended December 31, (pounds in millions) (Unaudited)

	Beverages	Cheese & Foodservice	Convenient Meals	Grocery	Snacks & Cereals	Kraft North America Commercial	European Union	Developing Markets, Oceania & North Asia	Kraft Int'l Commercial	Total Kraft
Volume										
2005 Volume	3,328	3,227	2,398	2,398	2,736	14,087	2,246	2,879	5,125	19,212
2004 Volume	3,191	3,231	2,331	2,413	2,648	13,814	2,333	2,855	5,188	19,002
% Change	4.3%	(0.1)%	2.9%	(0.6)%	3.3%	2.0%	(3.7)%	0.8%	(1.2)%	1.1%
Divested Businesses:										
<ul> <li>Divested Businesses - 2005</li> </ul>	_	(32)	—	(24)	—	(56)	(7)	—	(7)	(63)
<ul> <li>Divested Businesses - 2004</li> </ul>	_	(123)	_	(37)	_	(160)	(38)	(1)	(39)	(199)
Ongoing Volume - Including Acquisitions										
2005 Volume	3,328	3,195	2,398	2,374	2,736	14,031	2,239	2,879	5,118	19,149
2004 Volume	3,191	3,108	2,331	2,376	2,648	13,654	2,295	2,854	5,149	18,803
% Change	4.3%	2.8%	2.9%	(0.1)%	3.3%	2.8%	(2.4)%	0.9%	(0.6)%	1.8%
Memo: Acquired Businesses										
Volume	103	16	—	_	—	119	—	3	3	122

(\*) The company's full year 2005 results include an extra shipping week. The company estimates that this week represents 2 pp. of volume growth on the full year.

#### KRAFT FOODS INC. and Subsidiaries Net Revenues by Business Segment\* **For the Years Ended December 31,** (\$ in millions) (Unaudited)

	Bev	/erages	Cheese & oodservice	onvenient Meals	 Grocery	5	Snacks & Cereals	Kraft North America Commercial	ropean Union	1 0	eveloping ⁄Iarkets, ceania & orth Asia	С	Kraft Int'l ommercial		Total Kraft
2005 Net Revenues	\$	3,056	\$ 6,244	\$ 4,719	\$ 3,024	\$		\$ 23,293	\$ 6,714	\$	4,106	\$	10,820	\$	34,113
2004 Net Revenues		2,742	6,021	4,445	3,009		5,843	22,060	6,504		3,604		10,108		32,168
% Change		11.5%	3.7%	6.2%	0.5%		7.0%	5.6%	3.2%		13.9%		7.0%		6.0%
Reconciliation:															
2004 Net Revenues	\$	2,742	\$ 6,021	\$ 4,445	\$ 3,009	\$	5,843	\$ 22,060	\$ 6,504	\$	3,604	\$	10,108	\$	32,168
- Divested Businesses - 2004		_	(91)	_	(75)		_	(166)	(72)		(36)		(108)		(274)
- Divested Businesses - 2005		_	25	_	44		_	69	12		19		31		100
<ul> <li>Acquired Businesses</li> </ul>		34	7	—	—		—	41	—		1		1		42
- Implementation Costs - 2004		1	—	—	1		5	7	—		—		—		7
- Implementation Costs - 2005		1	_	—	(2)		(1)	(2)	_		—		_		(2)
- Currency		14	58	16	48		36	172	198		163		361		533
- Operations		264	 224	 258	 (1)		367	 1,112	 72		355		427	_	1,539
2005 Net Revenues	\$	3,056	\$ 6,244	\$ 4,719	\$ 3,024	\$	6,250	\$ 23,293	\$ 6,714	\$	4,106	\$	10,820	\$	34,113
Memo: Ongoing, Constant Currency Revenues (1)															
% Change		10.9%	3.9%	5.8%	(0.0)%		6.3%	5.3%	1.1%		10.0%		4.3%		5.0%

<sup>(1)</sup> The company's top-line guidance measure is ongoing, constant currency revenue growth, which includes acquisitions and excludes divestitures and implementation costs associated with the company's restructuring program. The company believes this measure better represents the revenue growth prospects of the business on a go-forward basis, and provides improved comparability of results.

<sup>(\*)</sup> The company's fourth quarter 2005 results include an extra shipping week. The company estimates that this week represents 7 pp. of operating companies income growth on the quarter.

<sup>(\*)</sup> The company's full year 2005 results include an extra shipping week. The company estimates that this week represents 2 pp. of revenue growth on the full year.

#### KRAFT FOODS INC. and Subsidiaries Operating Companies Income by Business Segment\* For the Years Ended December 31, (\$ in millions) (Unaudited)

	Bevera	ges		neese & odservice	nvenient Meals	G	Grocery		nacks & Cereals	Kraft North America Commercial	European Union		Developing Markets, Oceania & North Asia	_	Kraft Int'l Commercial		Total Kraft
2005 Operating Companies Income	\$	463	\$	921	\$ 793	\$	724	\$	930	\$ 3,831	\$ 722		\$ 400	\$		\$	4,953
2004 Operating Companies Income		469		793	800		1,023		785	3,870	690		243		933		4,803
% Change		(1.3)%		16.1%	(0.9)%		(29.2)%		18.5%	(1.0)%	4.6	%	64.6%	ó	20.3%		3.1%
Reconciliation:																	
2004 Operating Companies Income	\$	469	\$	793	\$ 800	\$	1,023	\$	785	\$ 3,870	\$ 690		\$ 243	\$	933	\$	4,803
- Divested Businesses - 2004		_		(8)	_		(3)		_	(11)	(28	)	_		(28)		(39)
- (Gains)/Losses on Sales of															. ,		
Businesses - 2004		—		—	_		—		—	—	(5)	)	8		3		3
<ul> <li>Asset Impairment and Exit Costs -</li> </ul>																	
2004		36		76	41		16		222	391	180		32		212		603
- Implementation Costs - 2004		5		6	4		7		18	40	8		2		10		50
<ul> <li>Investment Impairment - 2004</li> </ul>					 					 			47	_	47		47
		41		74	 45		20	_	240	 420	155		89	-	244		664
- Divested Businesses - 2005		_		3	_		(1)		_	2	3		1		4		6
- Gains/(Losses) on Sales of																	
Businesses - 2005				1			(2)		_	(1)	114		(5)		109		108
- Asset Impairment and Exit Costs -																	
2005		(11)		(15)	(13)		(227)		(69)	(335)	(127		(17)		(144)		(479)
<ul> <li>Implementation Costs - 2005</li> </ul>		(10)	_	(4)	 (7)		(8)		(26)	(55)	(20		(12)		(32)	_	(87)
		(21)		(15)	 (20)		(238)		(95)	 (389)	(30	)	(33)	_	(63)		(452)
- Currency		2		8	4		11		6	31	27		32		59		90
- Operations		(28)		61	 (36)		(92)		(6)	 (101)	(120)	)	69	_	(51)		(152)
2005 Operating Companies Income	\$	463	\$	921	\$ 793	\$	724	\$	930	\$ 3,831	\$ 722		\$ 400	\$	1,122	\$	4,953

(\*) The company's full year 2005 results include an extra shipping week. The company estimates that this week represents 2 pp. of operating companies income growth on the full year.