#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K
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#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 25, 2009

### KRAFT FOODS INC.

(Exact name of registrant as specified in its charter)

Virginia (State or other jurisdiction of incorporation) 1-16483 (Commission File Number) 52-2284372 (I.R.S. Employer Identification No.)

Three Lakes Drive, Northfield, Illinois (Address of Principal executive offices)

60093-2753 (Zip Code)

Registrant's Telephone number, including area code: (847) 646-2000 Not Applicable

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

As we disclosed in our Annual Report on Form 10-K for the year ended December 31, 2008, which was filed with the SEC on February 27, 2009, we have announced changes in our operating structure. Effective January 2009, we began implementing changes built on our Kraft Foods Europe Reorganization and our *Organizing For Growth* initiative. In line with our strategies, we have evolved how we work in Europe in two key ways:

- We transitioned our European Biscuit, Chocolate, Coffee and Cheese categories to fully integrated business units, further strengthening our focus on
  these core categories. To ensure decisions are made faster and closer to our customers and consumers, each category is fully accountable for their
  results of operations, including marketing, manufacturing and R&D. Category leadership, based in Zurich, Switzerland, will report to the Kraft Foods
  Europe President, and the country organizations are aligned with the category structure under our Kraft Foods Europe Reorganization and report
  directly to category management. These business units now comprise the Kraft Foods Europe segment.
- We have aligned the reporting of our Central Europe operations into our Kraft Foods Developing Markets segment to help build critical scale in these countries. We intend to operate a country-led model in these markets and, as a result, we have no plans to implement the Kraft Foods Europe Reorganization in Central Europe. This change also will keep Kraft Foods Europe management fully focused on implementing their new structure and growing the business.

In addition to this segment realignment in Europe, we have also implemented further changes in our reporting as part of our *Organizing For Growth* initiative, effective January 1, 2009. Accordingly, we have restated prior period results.

- We changed our method of valuing our U.S. inventories to the average cost method, whereas in prior years principally all U.S. inventories were valued using the last-in, first-out ("LIFO") method. With this change all of our inventories will be valued using the average cost method. The change was made to better match revenues and expenses to current costs, to better align our external reporting with our competitors, and to align with our tax basis of accounting. Prior years' financial statements have been restated to conform to our change in accounting policy. This change did not have a material impact on our inventories, deferred tax assets, nor results from operations.
- We changed the classification of excise taxes to a net presentation in cost of sales, whereas in prior years excise taxes were classified gross within net revenues and cost of sales. With this change all of our excise and similar taxes will be reported using the net presentation method. The change was made better align our net revenues between various countries and to provide better clarity to net revenues and margins. Prior years' financial statements have been restated to conform to this change. This change did not have a material impact on our net revenues nor cost of sales.
- We have revised our cost assignment methodology for headquarter functional costs across our operating structure. This change entailed reclassifying certain costs from marketing, administration and research costs, to cost of sales, and did not have an impact on net earnings.

Effective January 1, 2009, we also adopted the provisions of the following new accounting pronouncements.

- In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of Accounting Research Bulletin No. 51. This statement required us to classify noncontrolling interests in subsidiaries as a separate component of equity instead of within accrued liabilities. Additionally, transactions between an entity and noncontrolling interests are required to be treated as equity transactions. Therefore, they no longer are removed from net income, but rather are accounted for as equity. The adoption of this statement did not have a significant impact on our financial statements.
- In June 2008, the FASB issued FASB Staff Position Emerging Issues Task Force 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions are Participating Securities*, ("FSP EITF 03-6-1"). FSP EITF 03-6-1 considers unvested share-based payment awards with the right to receive nonforfeitable dividends, or their equivalents, as participating securities that should be included in the calculation of EPS under the two-class method. Accordingly, following the adoption of FSP EITF 03-6-1, our restricted and deferred stock awards are considered participating units in our calculation of EPS. The adoption of this statement did not have a significant impact on our financial statements.

Beginning in the first quarter of 2009, we will report our results of operations under the changes in our operating structure, the change in our valuation methodology for U.S. inventories, the change in our classification of excise taxes, the change from revising our cost assignment methodology, and the adoption of the new accounting pronouncements noted above. These changes do not impact the 2009 earnings guidance we updated in February.

Attached as Exhibit 99.1 to this Form 8-K are unaudited financial schedules which provide information regarding restated consolidated statements of earnings, consolidated balance sheets, net revenues, segment operating income, organic revenue, and

segment operating income ex-items as of and for the three, six, nine and twelve month periods ended 2008, 2007, and as of and for the twelve month period ended 2006. Exhibit 99.1 also contains unaudited schedules reconciling the prior reported results to the newly restated results for net revenues and operating income.

The attached schedules include non-GAAP financial measures because our management uses this information to monitor and evaluate our operating results and trends on an on-going basis and to facilitate internal comparison to historical operating results. Our management uses non-GAAP financial information and measures internally for operating, budgeting and financial planning purposes.

Our top-line measure is organic net revenues, which excludes the impact of acquisitions, divestitures and currency. Management believes this non-GAAP measure better reflects revenues on a going-forward basis and provides improved comparability of results.

Management uses segment operating income to evaluate segment performance and allocate resources. We believe it is appropriate to disclose this measure to help investors analyze segment performance and trends. Segment operating income excludes unrealized gains and losses on hedging activities (which is a component of cost of sales), certain components of our U.S. pension plan cost (which is a component of cost of sales and marketing, administration and research cost), general corporate expenses and amortization of intangibles for all periods presented. In 2009, we will begin excluding certain components of our U.S. pension plan cost from segment operating income as they are managed centrally. We centrally manage pension plan funding decisions, and determine discount rate, expected rate of return on plan assets and other actuarial assumptions for our U.S. pension plans. Therefore we will allocate only the service cost component of our U.S. pension plan expense to segment operating income. We exclude the unrealized gains and losses on hedging activities from segment operating income in order to provide better transparency of our segment operating results. Once realized, the gains and losses on hedging activities are recorded within segment operating results. We centrally manage interest and other expense and the provision for income taxes. Accordingly, we do not present these items by segment because they are excluded from the segment profitability measure that management reviews.

Operating income, excluding items is considered a non-GAAP financial measure. The term "items" includes asset impairment, exit and implementation costs primarily related to a restructuring program that began in the first quarter of 2004 (the "Restructuring Program"). These restructuring charges include separation-related costs, asset write-downs, and other costs related to the implementation of the Restructuring Program. Other excluded items pertain to asset impairment charges on certain long-lived assets, gains and losses on divestitures, interest from tax reserve transfers from Altria Group, Inc., the favorable resolution of Altria Group, Inc.'s 1996-1999 IRS Tax Audit in 2006, other one-time costs related to our Kraft Foods Europe Reorganization, charges from certain legal matters, and a deferred tax reconciliation item.

Our management believes the non-GAAP information is useful for investors by offering them the ability to facilitate comparisons to historical operating results, better identify trends in our business, and better understand how management evaluates our business. These non-GAAP measures have limitations, however, because they do not include all items of income and expense that affect us. See the schedules attached as Exhibit 99.1 to this Current Report for corresponding reconciliations to GAAP financial measures for the years ended December 31, 2008, 2007 and 2006, and for the quarters in 2008 and 2007. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for each of our results which are prepared in accordance with GAAP. In addition, the non-GAAP measures we use may differ from non-GAAP measures used by other companies.

#### Safe-Harbor for Forward-Looking Statements

This Report contains forward-looking statements regarding changes we made to further strengthen our focus on core categories and to ensure decisions are made faster and closer to our customers and consumers; our belief that aligning the reporting of our Central Europe operations will build critical scale in those countries and help focus management on implementing their new structure and growing the business; our intent not to implement the Kraft Foods Europe Reorganization in Central Europe; and our belief that these changes will not have a material impact on our financial statements. These forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those predicted in any such forward-looking statements. Such factors, include, but are not limited to, increased competition, continued volatility in commodity prices, failure to grow our business in developing markets, risks from operating internationally and changes in tax laws. For additional information on these and other factors that could affect our forward-looking statements, see our filings with the SEC, including our most recently filed Annual Report on Form 10-K and subsequent reports on Forms 10-Q and 8-K. We disclaim and do not undertake any obligation to update or revise any forward-looking statement in this Report.

#### Item 8.01. Other Events.

The information described above under "Item 7.01. Regulation FD Disclosure" is hereby incorporated by reference into this Item 8.01.

#### Item 9.01. Financial Statements and Exhibits.

(d) The following exhibit is being filed with this Current Report on Form 8-K.

Description

Exhibit Number 99.1 Financial Schedules.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KRAFT FOODS INC.

Date: March 25, 2009

/s/ Timothy R. McLevish

Name: Timothy R. McLevish

Title: Executive Vice President and Chief Financial Officer

#### Kraft Foods Inc. and Subsidiaries Segment Realignment and Excise Tax Reclassification

#### Quarterly 2008 and Full Year 2008

			2008		
M.D. A.D. I	Q1	Q2	Q3	Q4	Year
Net Revenues - As Reported	4 ===	<b># =</b> 00	<b>4 7</b> 10	A 60=	<b># D O O O I</b>
U.S. Beverages	\$ 772	\$ 789	\$ 743	\$ 697	\$ 3,001
U.S. Cheese	957	972	919	1,159	4,007
U.S. Convenient Meals	1,032	1,089	1,081	1,038	4,240
U.S. Grocery	792	912	802	883	3,389
U.S. Snacks	1,190	1,272	1,274	1,289	5,025
Canada & N.A. Foodservice	1,029	1,141	1,109	1,015	4,294
North America	5,772	6,175	5,928	6,081	23,956
Europe*	2,718	2,914	2,725	2,902	11,259
Developing Markets	1,612	1,781	1,809	1,784	6,986
Net Revenues - As Reported	\$10,102	\$10,870	\$10,462	\$10,767	\$42,201
Segment Realignment					
Europe (to Developing Markets)	(282)	(327)	(326)	(327)	(1,262)
Developing Markets (from Europe)	282	327	326	327	1,262
Excise Tax Reclassification					
Europe (from Net Revenues to Cost of Sales)	(56)	(66)	(61)	(86)	(269)
Net Revenues - As Restated					
U.S. Beverages	\$ 772	\$ 789	\$ 743	\$ 697	\$ 3,001
U.S. Cheese	957	972	919	1,159	4,007
U.S. Convenient Meals	1,032	1,089	1,081	1,038	4,240
U.S. Grocery	792	912	802	883	3,389
U.S. Snacks	1,190	1,272	1,274	1,289	5,025
Canada & N.A. Foodservice	1,029	1,141	1,109	1,015	4,294
North America	5,772	6,175	5,928	6,081	23,956
Europe	2,380	2,521	2,338	2,489	9,728
Developing Markets	1,894	2,108	2,135	2,111	8,248
Net Revenues - As Restated	\$10,046	\$10,804	\$10,401	\$10,681	\$41,932

<sup>\*</sup> This segment was formerly known as European Union.

### Kraft Foods Inc. and Subsidiaries Segment Realignment and Excise Tax Reclassification Full Year 2006 and Quarterly 2007

	2006 Year	Q1	Q2	2007 Q3	Q4	Year
Net Revenues - As Reported		<u> </u>	<u>Q</u> 2	<u></u>	<del></del>	1001
U.S. Beverages	\$ 2,886	\$ 777	\$ 788	\$ 712	\$ 713	\$ 2,990
U.S. Cheese	3,544	880	884	859	1,122	3,745
U.S. Convenient Meals	3,697	960	1,012	995	938	3,905
U.S. Grocery	3,225	781	873	757	866	3,277
U.S. Snacks	4,834	1,159	1,202	1,220	1,298	4,879
Canada & N.A. Foodservice	3,874	888	1,021	1,053	1,118	4,080
North America	22,060	5,445	5,780	5,596	6,055	22,876
Europe*	6,669	1,749	1,840	1,855	2,507	7,951
Developing Markets	4,527	1,126	1,291	1,309	1,581	5,307
Net Revenues - As Reported	\$33,256	\$8,320	\$8,911	\$8,760	\$10,143	\$36,134
Segment Realignment						
Europe (to Developing Markets)	(537)	(142)	(151)	(156)	(219)	(668)
Developing Markets (from Europe)	537	142	151	156	219	668
Excise Tax Reclassification						
Europe (from Net Revenues to Cost of Sales)	(238)	(54)	(63)	(57)	(102)	(276)
Net Revenues - As Restated						
U.S. Beverages	\$ 2,886	\$ 777	\$ 788	\$ 712	\$ 713	\$ 2,990
U.S. Cheese	3,544	880	884	859	1,122	3,745
U.S. Convenient Meals	3,697	960	1,012	995	938	3,905
U.S. Grocery	3,225	781	873	757	866	3,277
U.S. Snacks	4,834	1,159	1,202	1,220	1,298	4,879
Canada & N.A. Foodservice	3,874	888	1,021	1,053	1,118	4,080
North America	22,060	5,445	5,780	5,596	6,055	22,876
Europe	5,894	1,553	1,626	1,642	2,186	7,007
Developing Markets	5,064	1,268	1,442	1,465	1,800	5,975
Net Revenues - As Restated	\$33,018	\$8,266	\$8,848	\$8,703	\$10,041	\$35,858

<sup>\*</sup> This segment was formerly known as European Union.

### Kraft Foods Inc. and Subsidiaries Segment Realignment and Other Restatements Quarterly 2008 and Full Year 2008

Interest of the present of the	\$ 141 125 122 304 198 129 1,019 163 192 78 (48) (48) (4) \$ 1,400	\$ 81 179 91 233 170 151 905 178 216 (141) (115) (7) \$1,036	\$ 11 203 81 225 66 51 637 (99) 33 (167) (97) (5) \$ 302	\$ 370 622 399 1,002 530 438 3,361 412 585 (205) (313) (23)
U.S. Beverages       \$ 137         U.S. Cheese       115         U.S. Convenient Meals       105         U.S. Grocery       240         U.S. Snacks       96         Canada & N.A. Foodservice       107         North America       800         Europe*       170         Developing Markets       144         Unrealized G/(L) on Hedging Activities       25         General Corporate Expenses       (53)         Amortization of Intangibles       (7)         perating Income - As Reported       \$1,079         regenent Realignment       46         Europe (to Developing Markets)       (46)         Developing Markets (from Europe)       46         IFO Restatement       U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Grocery       1         U.S. Snacks       (2)         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery </th <th>125 122 304 198 129 1,019 163 192 78 (48) (4) \$1,400</th> <th>179 91 233 170 151 905 178 216 (141) (115) (7)</th> <th>203 81 225 66 51 637 (99) 33 (167) (97)</th> <th>622 399 1,002 530 438 3,361 412 585 (205) (313) (23)</th>	125 122 304 198 129 1,019 163 192 78 (48) (4) \$1,400	179 91 233 170 151 905 178 216 (141) (115) (7)	203 81 225 66 51 637 (99) 33 (167) (97)	622 399 1,002 530 438 3,361 412 585 (205) (313) (23)
U.S. Cheese       115         U.S. Convenient Meals       105         U.S. Grocery       240         U.S. Snacks       96         Canada & N.A. Foodservice       107         North America       800         Europe*       170         Developing Markets       144         Unrealized G/(L) on Hedging Activities       25         General Corporate Expenses       (53)         Amortization of Intangibles       (7)         perating Income - As Reported       \$1,079         egment Realignment       (46)         Europe (to Developing Markets)       (46)         Developing Markets (from Europe)       46         IFO Restatement       1         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       (2)	125 122 304 198 129 1,019 163 192 78 (48) (4) \$1,400	179 91 233 170 151 905 178 216 (141) (115) (7)	203 81 225 66 51 637 (99) 33 (167) (97)	622 399 1,002 530 438 3,361 412 585 (205) (313) (23)
U.S. Convenient Meals       105         U.S. Grocery       240         U.S. Snacks       96         Canada & N.A. Foodservice       107         North America       800         Europe*       170         Developing Markets       144         Unrealized G/L) on Hedging Activities       25         General Corporate Expenses       (53)         Amortization of Intangibles       (7)         regrent Realignment       (7)         Europe (to Developing Markets)       (46)         Developing Markets (from Europe)       46         FOO Restatement       45         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Covenient Meals       7         U.S. Grocery       1         U.S. Sacks       2         Canada & N.A. Foodservice       (2)         vost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Deverages       1         U.S. Convenient Meals       (19)         U.S. Convenient Meals       (19)         U.S. Convenient Meals       (2)         Oxforcery       (2)         U.S. Snacks       (2)      <	122 304 198 129 1,019 163 192 78 (48) (4) \$1,400	91 233 170 151 905 178 216 (141) (115) (7)	81 225 66 51 637 (99) 33 (167) (97)	399 1,002 530 438 3,361 412 585 (205) (313) (23)
U.S. Grocery       240         U.S. Snacks       96         Canada & N.A. Foodservice       107         North America       800         Europe*       170         Developing Markets       144         Unrealized G/(L) on Hedging Activities       25         General Corporate Expenses       (53)         Amortization of Intangibles       (7)         regreating Income - As Reported       \$1,079         regreating Income - As Reported       (46)         poveloping Markets (from Europe)       46         U.S. Beverages       7         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Beverages       1         U.S. Beverages       (2)         Ost Assignment Methodology Change       (2)         U.S. Convenient Meals       (19)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       (2)	304 198 129 1,019 163 192 78 (48) (4) \$1,400	233 170 151 905 178 216 (141) (115) (7)	225 66 51 637 (99) 33 (167) (97)	1,002 530 438 3,361 412 585 (205) (313) (23)
U.S. Snacks       96         Canada & N.A. Foodservice       107         North America       800         Europe*       170         Developing Markets       144         Unrealized G/(L) on Hedging Activities       25         General Corporate Expenses       (53)         Amortization of Intangibles       (7)         perating Income - As Reported       \$1,079         regment Realignment       (46)         Europe (to Developing Markets)       46         Developing Markets (from Europe)       46         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         canada & N.A. Foodservice       (2)         vost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Beverages       1         U.S. Convenient Meals       (2)         vost Assignment Methodology Change       4         U.S. Convenient Meals       (19)         U.S. Convenient Meals       (19)         U.S. Convenient Meals       (2)         U.S. Snocks       2	198 129 1,019 163 192 78 (48) (4) \$1,400	170 151 905 178 216 (141) (115)	66 51 637 (99) 33 (167) (97) (5)	530 438 3,361 412 585 (205) (313) (23)
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North America         800           Europe*         170           Developing Markets         144           Unrealized G/(L) on Hedging Activities         25           General Corporate Expenses         (53)           Amortization of Intangibles         (7)           perating Income - As Reported         \$1,079           egment Realignment         46           Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           IFO Restatement         (29)           U.S. Beverages         7           U.S. Cheese         (29)           U.S. Convenient Meals         7           U.S. Snacks         2           canada & N.A. Foodservice         (2)           ost Assignment Methodogy Change         1           U.S. Beverages         1           U.S. Deverages         1           U.S. Cheese         (4)           U.S. Convenient Meals         (19)           U.S. Convenient Meals         (19)           U.S. Grocery         (2)           U.S. Snacks         (2)	1,019 163 192 78 (48) (4) \$1,400	905 178 216 (141) (115) (7)	637 (99) 33 (167) (97) (5)	3,361 412 585 (205) (313) (23)
Europe*         170           Developing Markets         144           Unrealized G/(L) on Hedging Activities         25           General Corporate Expenses         (53)           Amortization of Intangibles         70           perating Income - As Reported         \$1,079           egment Realignment         8           Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           FO Restatement         7           U.S. Beverages         7           U.S. Cheese         (29)           U.S. Convenient Meals         7           U.S. Snacks         2           canada & N.A. Foodservice         (2)           ost Assignment Methodology Change         1           U.S. Beverages         1           U.S. Deverages         1           U.S. Cheese         (4)           U.S. Grocery         (2)	163 192 78 (48) (49) \$1,400	178 216 (141) (115) (7)	(99) 33 (167) (97) (5)	412 585 (205) (313) (23)
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Unrealized G/(L) on Hedging Activities         25           General Corporate Expenses         (53)           Amortization of Intangibles         (7)           perating Income - As Reported         \$1,079           egment Realignment         (46)           Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           IFO Restatement         7           U.S. Beverages         7           U.S. Cheese         (29)           U.S. Convenient Meals         7           U.S. Grocery         1           U.S. Snacks         2           Canada & N.A. Foodservice         (2)           ost Assignment Methodology Change         1           U.S. Beverages         1           U.S. Cheese         (4)           U.S. Convenient Meals         (19)           U.S. Convenient Meals         (2)           U.S. Grocery         (2)           U.S. Snacks         22	78 (48) (4) <b>\$1,400</b> (54)	(141) (115) (7)	(167) (97) (5)	(205) (313) (23)
General Corporate Expenses         (53)           Amortization of Intangibles         (7)           perating Income - As Reported         \$1,079           egment Realignment         ***           Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           IFO Restatement         ***           U.S. Beverages         7           U.S. Cheese         (29)           U.S. Convenient Meals         7           U.S. Grocery         1           U.S. Snacks         2           Canada & N.A. Foodservice         (2)           vost Assignment Methodology Change         **           U.S. Beverages         1           U.S. Cheese         (4)           U.S. Convenient Meals         (19)           U.S. Convenient Meals         (19)           U.S. Grocery         (2)           U.S. Snacks         22	(48) (4) <b>\$1,400</b> (54)	(115) (7)	(97) (5)	(313) (23)
Amortization of Intangibles         (7)           perating Income - As Reported         \$1,079           egment Realignment         Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           IFO Restatement         7           U.S. Beverages         7           U.S. Convenient Meals         7           U.S. Grocery         1           U.S. Snacks         2           Canada & N.A. Foodservice         (2)           ost Assignment Methodology Change         1           U.S. Beverages         1           U.S. Cheese         (4)           U.S. Convenient Meals         (19)           U.S. Grocery         (2)           U.S. Grocery         (2)           U.S. Grocery         (2)           U.S. Snacks         22	(4) <b>\$1,400</b> (54)	(7)	(5)	(23)
perating Income - As Reported         \$1,079           egment Realignment         (46)           Europe (to Developing Markets)         (46)           Developing Markets (from Europe)         46           EFO Restatement         7           U.S. Beverages         7           U.S. Cheese         (29)           U.S. Convenient Meals         7           U.S. Grocery         1           U.S. Snacks         2           Canada & N.A. Foodservice         (2)           ost Assignment Methodology Change         2           U.S. Beverages         1           U.S. Cheese         (4)           U.S. Convenient Meals         (19)           U.S. Grocery         (2)           U.S. Snacks         22	<b>\$1,400</b> (54)			
Egment Realignment       (46)         Europe (to Developing Markets)       (46)         Developing Markets (from Europe)       46         IFO Restatement       7         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	(54)	\$1,036	\$ 302	¢ 2 04 =
Europe (to Developing Markets)       (46)         Developing Markets (from Europe)       46         IFO Restatement       7         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22			+	\$3,817
Developing Markets (from Europe)       46         IFO Restatement       7         U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22				
AFO Restatement       U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22		(63)	(67)	(230)
U.S. Beverages       7         U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	54	63	67	230
U.S. Cheese       (29)         U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22				
U.S. Convenient Meals       7         U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	(6)	1	3	5
U.S. Grocery       1         U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	22	(19)	1	(25)
U.S. Snacks       2         Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	2	2	1	12
Canada & N.A. Foodservice       (2)         ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	1	1	5	8
ost Assignment Methodology Change       1         U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	_	4	12	18
U.S. Beverages       1         U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22	2	(5)	4	(1)
U.S. Cheese       (4)         U.S. Convenient Meals       (19)         U.S. Grocery       (2)         U.S. Snacks       22				
U.S. Convenient Meals(19)U.S. Grocery(2)U.S. Snacks22		1	4	6
U.S. Grocery (2) U.S. Snacks 22	(4)	(12)	(14)	(34)
U.S. Snacks	(21)	(14)	(18)	(72)
	1	2	(2)	(1)
Canada 9- NA Foodsamisa	24	16	28	90
Canada & N.A. Foodservice	_	7	2	11
doption of FAS No. 160				
General Corporate Expenses (to Noncontrolling Interest)	2	3	2	9
perating Income - As Restated				
U.S. Beverages \$ 145	\$ 135	\$ 83	\$ 18	\$ 381
U.S. Cheese	143	148	190	563
U.S. Convenient Meals 93	103	79	64	339
U.S. Grocery 239	306	236	228	1,009
U.S. Snacks	222	190	106	638
Canada & N.A. Foodservice 107	131	153	57	448
North America 786	1,040	889	663	3,378
Europe 124	109	115	(166)	182
Developing Markets 190	246	279	100	815
Unrealized G/(L) on Hedging Activities 25	78	(141)	(167)	(205)
General Corporate Expenses (51)	(46)	(112)	(95)	(304)
Amortization of Intangibles (7)	(4)	(7)	(5)	(23)
perating Income - As Restated \$1,067	\$1,423	\$1,023	\$ 330	\$3,843

<sup>\*</sup> This segment was formerly known as European Union.

### Kraft Foods Inc. and Subsidiaries Segment Realignment and Other Restatements Full Year 2006 and Quarterly 2007

(v in initions) (Gladulicu)	2006			2007		
	Year	Q1	Q2	Q3	Q4	Year
Operating Income - As Reported						
U.S. Beverages	\$ 204	\$ 138	\$ 132	\$ (12)	\$ 58	\$ 316
U.S. Cheese	660	149	83	91	77	400
U.S. Convenient Meals	412	107	113	93	74	387
U.S. Grocery	1,254	247	276	219	270	1,012
U.S. Snacks	444	155	155	157	140	607
Canada & N.A. Foodservice	426	79	110	131	84	404
North America	3,400	875	869	679	703	3,126
Europe*	547	118	124	129	198	569
Developing Markets	403	90	132	132	120	474
Unrealized G/(L) on Hedging Activities	_	8	4	(6)	10	16
General Corporate Expenses	(189)	(50)	(43)	(46)	(67)	(206)
Amortization of Intangibles	(7)	(2)	(4)	(3)	(4)	(13)
Operating Income - As Reported	\$4,154	\$1,039	\$1,082	\$885	\$ 960	\$3,966
Segment Realignment						
Europe (to Developing Markets)	(85)	(22)	(24)	(26)	(42)	(114)
Developing Markets (from Europe)	85	22	24	26	42	114
LIFO Restatement						
U.S. Beverages	16	7	(3)	4	16	24
U.S. Cheese	(22)	8	28	15	70	121
U.S. Convenient Meals	13	3	_	_	1	4
U.S. Grocery	7	1	1	1	8	11
U.S. Snacks	(13)	2	_	_	17	19
Canada & N.A. Foodservice	(2)	4	5	3	16	28
Cost Assignment Methodology Change	` '					
U.S. Beverages	6	_	3	_	3	6
U.S. Cheese	(34)	(6)	(7)	(13)	(8)	(34)
U.S. Convenient Meals	(72)	(18)	(19)	(15)	(20)	(72)
U.S. Grocery	(1)	(1)	(1)	2	(1)	(1)
U.S. Snacks	90	22	21	26	21	90
Canada & N.A. Foodservice	11	3	3	_	5	11
Adoption of FAS No. 160						
General Corporate Expenses (to Noncontrolling Interest)	5	1	1	_	1	3
Operating Income - As Restated						
U.S. Beverages	\$ 226	\$ 145	\$ 132	\$ (8)	\$ 77	\$ 346
U.S. Cheese	604	151	104	93	139	487
U.S. Convenient Meals	353	92	94	78	55	319
U.S. Grocery	1,260	247	276	222	277	1,022
U.S. Snacks	521	179	176	183	178	716
Canada & N.A. Foodservice	435	86	118	134	105	443
North America	3,399	900	900	702	831	3,333
Europe	462	96	100	103	156	455
Developing Markets	488	112	156	158	162	588
Unrealized G/(L) on Hedging Activities	_	8	4	(6)	10	16
General Corporate Expenses	(184)	(49)	(42)	(46)	(66)	(203)
Amortization of Intangibles	(104)	(2)	(42)	(3)	(4)	(13)
Operating Income - As Restated	<b>\$4,158</b>	<b>\$1,065</b>	\$ 1,114	<u>\$908</u>	\$1,089	<b>\$4,176</b>

<sup>\*</sup> This segment was formerly known as European Union.

#### Net Revenues

## For the Twelve Months Ended December 31, (\$ in millions) (Unaudited)

								% Chan		Organic (	Growth Driv	ers
	As Restated (GAAP)	pact of estitures	npact of quisitions		npact of urrency	Or	ganic (Non- GAAP)	As Restated (GAAP)	Organic (Non- GAAP)	Volume	Mix	Price
2008 Reconciliation												
U.S. Beverages	\$ 3,001	\$ _	\$ _	\$	_	\$	3,001	0.4%	2.8%	(3.8)pp	1.7pp	4.9pp
U.S. Cheese	4,007	_	_		_		4,007	7.0%	7.0%	(6.7)	(0.4)	14.1
U.S. Convenient Meals	4,240	_	_		_		4,240	8.6%	8.6%	0.8	2.2	5.6
U.S. Grocery	3,389	_	_		_		3,389	3.4%	3.4%	(3.5)	0.7	6.2
U.S. Snacks	5,025	_	(17)		_		5,008	3.0%	2.8%	(3.1)	(2.5)	8.4
Canada & N.A. Foodservice	4,294	_	(3)		(56)		4,235	5.2%	4.2%	1.2	(0.9)	3.9
North America	\$ 23,956	\$ _	\$ (20)	\$	(56)	\$	23,880	4.7%	4.8%	(2.5)	0.0	7.3
Europe	9,728	(214)	(2,216)		(387)		6,911	38.8%	3.4%	(1.8)	0.5	4.7
Developing Markets	8,248	 (16)	 (943)	_	(272)		7,017	38.0%	<u>17.7</u> %	0.9	4.7	<u>12.1</u>
Kraft Foods	\$ 41,932	\$ (230)	\$ (3,179)	\$	(715)	\$	37,808	16.9%	6.7%	(1.8)pp	0.9pp	7.6pp
2007 Reconciliation												
U.S. Beverages	\$ 2,990	\$ (72)	\$ _	\$	_	\$	2,918					
U.S. Cheese	3,745	_	_		_		3,745					
U.S. Convenient Meals	3,905	_	_		_		3,905					
U.S. Grocery	3,277	_	_		_		3,277					
U.S. Snacks	4,879	(9)	_		_		4,870					
Canada & N.A. Foodservice	4,080	 (15)	 				4,065					
North America	\$ 22,876	\$ (96)	\$ _	\$	_	\$	22,780					
Europe	7,007	(323)	_		_		6,684					
Developing Markets	5,975	(15)					5,960					
Kraft Foods	\$ 35,858	\$ (434)	\$ 	\$		\$	35,424					

#### Net Revenues

#### For the Three Months Ended December 31,

							% Chan	ge	Organic (	Growth Driv	ers
	Restated GAAP)	pact of estitures	pact of uisitions	pact of rrency	o	rganic (Non- GAAP)	As Restated (GAAP)	Organic (Non- GAAP)	Volume	Mix	Price
2008 Reconciliation		_									
U.S. Beverages	\$ 697	\$ _	\$ _	\$ 	\$	697	(2.2)%	(1.7)%	(1.4)pp	(4.5)pp	4.2pp
U.S. Cheese	1,159	_	_	_		1,159	3.3%	3.3%	(11.0)	0.0	14.3
U.S. Convenient Meals	1,038	_	_	_		1,038	10.7%	10.7%	(1.2)	1.5	10.4
U.S. Grocery	883	_	_	_		883	2.0%	2.0%	(7.9)	2.0	7.9
U.S. Snacks	1,289	_	(7)	_		1,282	(0.7)%	(1.2)%	(8.2)	(4.2)	11.2
Canada & N.A. Foodservice	1,015		(2)	125		1,138	(9.2)%	2.0%	(3.9)	0.2	5.7
North America	\$ 6,081	\$ _	\$ (9)	\$ 125	\$	6,197	0.4%	2.4%	(5.6)	(1.4)	9.4
Europe	2,489	(13)	(545)	195		2,126	13.9%	1.4%	(3.9)	(1.5)	6.8
Developing Markets	 2,111	 (2)	 (242)	 186	_	2,053	<u>17.3</u> %	<u>14.3</u> %	(4.7)	3.6	<u>15.4</u>
Kraft Foods	\$ 10,681	\$ (15)	\$ (796)	\$ 506	\$	10,376	6.4%	4.4%	(5.2)pp	(0.3)pp	9.9pp
2007 Reconciliation											
U.S. Beverages	\$ 713	\$ (4)	\$ _	\$ _	\$	709					
U.S. Cheese	1,122	_	_	_		1,122					
U.S. Convenient Meals	938	_	_	—		938					
U.S. Grocery	866	_	_	_		866					
U.S. Snacks	1,298	_	_	—		1,298					
Canada & N.A. Foodservice	 1,118	(2)				1,116					
North America	\$ 6,055	\$ (6)	\$ _	\$ _	\$	6,049					
Europe	2,186	(90)	_	_		2,096					
Developing Markets	1,800	(4)		 		1,796					
Kraft Foods	\$ 10,041	\$ (100)	\$ 	\$ 	\$	9,941					

#### Net Revenues

## For the Three Months Ended September 30, (\$ in millions) (Unaudited)

											% Chan	ge	Organic	Growth Driv	ers
		Restated		pact of	Im	pact of	Im	pact of	Or	ganic (Non-	As Restated	Organic (Non-			
2000 7	_(	GAAP)	Div	estitures	Acq	uisitions	Cu	irrency	_	GAAP)	(GAAP)	GAAP)	Volume	Mix	Price
2008 Reconciliation															
U.S. Beverages	\$	743	\$	_	\$	_	\$	_	\$	743	4.4%	7.4%	3.5pp	(0.3)pp	4.2pp
U.S. Cheese		919		_		_		_		919	7.0%	7.0%	(8.9)	(1.8)	17.7
U.S. Convenient Meals		1,081		_		_		_		1,081	8.6%	8.6%	0.0	1.0	7.6
U.S. Grocery		802		_		_		_		802	5.9%	5.9%	0.2	0.5	5.2
U.S. Snacks		1,274				(4)				1,270	4.4%	4.1%	(4.1)	(2.9)	11.1
Canada & N.A. Foodservice		1,109				(1)		(12)		1,096	5.3%	4.5%	1.8	(0.7)	3.4
North America	\$	5,928	\$	_	\$	(5)	\$	(12)	\$	5,911	5.9%	6.1%	(0.6)	(1.7)	8.4
Europe		2,338		(44)		(554)		(160)		1,580	42.4%	1.3%	(4.1)	0.1	5.3
Developing Markets	_	2,135		(5)		(249)	_	(150)		1,731	45.7%	18.5%	(0.2)	6.6	12.1
Kraft Foods	\$	10,401	\$	(49)	\$	(808)	\$	(322)	\$	9,222	19.5%	7.3%	(1.0)pp	(0.1)pp	8.4pp
2007 Reconciliation															
U.S. Beverages	\$	712	\$	(20)	\$	_	\$	_	\$	692					
U.S. Cheese		859		_		_				859					
U.S. Convenient Meals		995		_				_		995					
U.S. Grocery		757								757					
U.S. Snacks		1,220		_				_		1,220					
Canada & N.A. Foodservice		1,053		(4)						1,049					
North America	\$	5,596	\$	(24)	\$	_	\$	_	\$	5,572					
Europe		1,642		(82)		_		_		1,560					
Developing Markets	_	1,465		(4)			_			1,461					
Kraft Foods	\$	8,703	\$	(110)	\$		\$		\$	8,593					

#### For the Three Months Ended June 30,

								% Chan		Organic (	Growth Driv	vers
	Restated GAAP)	pact of	pact of uisitions		pact of		anic (Non- GAAP)	As Restated (GAAP)	Organic (Non- GAAP)	Volume	Mix	Price
2008 Reconciliation												
U.S. Beverages	\$ 789	\$ _	\$ _	\$		\$	789	0.1%	3.4%	(4.6)pp	2.0pp	6.0pp
U.S. Cheese	972	_	_		_		972	10.0%	10.0%	(5.1)	(0.3)	15.4
U.S. Convenient Meals	1,089	_	_		_		1,089	7.6%	7.6%	1.7	3.4	2.5
U.S. Grocery	912	_	_		_		912	4.5%	4.5%	(1.8)	(1.0)	7.3
U.S. Snacks	1,272	_	(1)		_		1,271	5.8%	5.7%	(0.7)	(2.3)	8.7
Canada & N.A. Foodservice	1,141	_	_		(83)		1,058	11.8%	4.0%	4.0	(2.6)	2.6
North America	\$ 6,175	\$ _	\$ (1)	\$	(83)	\$	6,091	6.8%	5.9%	(1.2)	0.1	7.0
Europe	2,521	(72)	(624)		(236)		1,589	55.0%	2.8%	(3.4)	1.9	4.3
Developing Markets	 2,108	 <u>(5</u> )	 (244)	_	(169)		1,690	46.2%	<u>17.5</u> %	1.7	4.2	11.6
Kraft Foods	\$ 10,804	\$ (77)	\$ (869)	\$	(488)	\$	9,370	22.1%	7.3%	(1.0)pp	1.1pp	7.2pp
2007 Reconciliation												
U.S. Beverages	\$ 788	\$ (25)	\$ _	\$	_	\$	763					
U.S. Cheese	884	_	_		_		884					
U.S. Convenient Meals	1,012	_	_		_		1,012					
U.S. Grocery	873	_					873					
U.S. Snacks	1,202	_	_		_		1,202					
Canada & N.A. Foodservice	 1,021	 (4)	 				1,017					
North America	\$ 5,780	\$ (29)	\$ _	\$	_	\$	5,751					
Europe	1,626	(81)	_		_		1,545					
Developing Markets	1,442	 (4)				_	1,438					
Kraft Foods	\$ 8,848	\$ (114)	\$ 	\$		\$	8,734					

## For the Three Months Ended March 31, (\$ in millions) (Unaudited)

								% Chan		Organic	Growth Driv	vers
		Restated GAAP)	pact of estitures	pact of uisitions		pact of irrency	ganic (Non- GAAP)	As Restated (GAAP)	Organic (Non- GAAP)	Volume	Mix	Price
2008 Reconciliation												
U.S. Beverages	\$	772	\$ 	\$ 	\$	_	\$ 772	(0.6)%	2.4%	(12.6)pp	10.1pp	4.9pp
U.S. Cheese		957	_	_		_	957	8.8%	8.8%	(1.3)	1.2	8.9
U.S. Convenient Meals		1,032	_	_		_	1,032	7.5%	7.5%	2.7	2.9	1.9
U.S. Grocery		792	_	_		_	792	1.4%	1.4%	(4.3)	1.5	4.2
U.S. Snacks		1,190	_	(5)		_	1,185	2.7%	3.0%	1.1	(0.3)	2.2
Canada & N.A. Foodservice		1,029	_	_		(86)	943	15.9%	6.8%	3.0	(0.1)	3.9
North America	\$	5,772	\$ 	\$ (5)	\$	(86)	\$ 5,681	6.0%	5.0%	(2.6)	3.4	4.2
Europe		2,380	(85)	(493)		(186)	1,616	53.3%	9.0%	5.1	2.1	1.8
Developing Markets	_	1,894	 (4)	(208)	_	(139)	 1,543	49.4%	22.0%	8.6	5.3	8.1
Kraft Foods	\$	10,046	\$ (89)	\$ (706)	\$	(411)	\$ 8,840	21.5%	8.4%	<u>0.2</u> pp	3.9pp	<u>4.3</u> pp
2007 Reconciliation												
U.S. Beverages	\$	777	\$ (23)	\$ _	\$	_	\$ 754					
U.S. Cheese		880	_	_			880					
U.S. Convenient Meals		960	_	_		_	960					
U.S. Grocery		781	_	_		_	781					
U.S. Snacks		1,159	(9)	_		_	1,150					
Canada & N.A. Foodservice		888	 (5)				 883					
North America	\$	5,445	\$ (37)	\$ _	\$	_	\$ 5,408					
Europe		1,553	(70)	_		_	1,483					
Developing Markets	_	1,268	(3)	_	_	_	 1,265					
Kraft Foods	\$	8,266	\$ (110)	\$ _	\$	_	\$ 8,156					

#### Net Revenues

## For the Twelve Months Ended December 31, (\$ in millions) (Unaudited)

									% Chan		Organic (	Growth Dri	vers
	As Restated		pact of		pact of	Imj	pact of	ganic (Non-	As Restated	Organic (Non-			
2007 7	(GAAP)	Dive	estitures	Acq	uisitions	Cu	rrency	 GAAP)	(GAAP)	GAAP)	Volume	Mix	Price
2007 Reconciliation													
U.S. Beverages	\$ 2,990	\$	(72)	\$	_	\$		\$ 2,918	3.6%	5.2%	1.8pp	2.5pp	0.9pp
U.S. Cheese	3,745		_		_		_	3,745	5.7%	5.7%	0.2	8.0	4.7
U.S. Convenient Meals	3,905		_		_			3,905	5.6%	5.6%	3.4	1.6	0.6
U.S. Grocery	3,277		_		_		_	3,277	1.6%	3.5%	(0.6)	2.1	2.0
U.S. Snacks	4,879		(9)					4,870	0.9%	3.5%	1.6	2.0	(0.1)
Canada & N.A. Foodservice	4,080		(15)				(113)	3,952	5.3%	3.9%	(0.3)	0.3	3.9
North America	\$ 22,876	\$	(96)	\$	_	\$	(113)	\$ 22,667	3.7%	4.5%	1.0	1.6	1.9
Europe	7,007		(323)		(226)		(571)	5,887	18.9%	3.3%	3.1	2.0	(1.8)
Developing Markets	5,975		(15)		(7)		(330)	 5,623	<u>18.0</u> %	<u>11.3</u> %	4.2	2.6	4.5
Kraft Foods	\$ 35,858	\$	(434)	\$	(233)	\$(	1,014)	\$ 34,177	8.6%	<u>5.4</u> %	<u>1.8</u> pp	<u>1.9</u> pp	<u>1.7</u> pp
2006 Reconciliation													
U.S. Beverages	\$ 2,886	\$	(112)	\$	_	\$	_	\$ 2,774					
U.S. Cheese	3,544		_		_		_	3,544					
U.S. Convenient Meals	3,697		_		_		_	3,697					
U.S. Grocery	3,225		(59)					3,166					
U.S. Snacks	4,834		(127)		_		_	4,707					
Canada & N.A. Foodservice	3,874		(71)					 3,803					
North America	\$ 22,060	\$	(369)	\$	_	\$	_	\$ 21,691					
Europe	5,894		(196)		_		_	5,698					
Developing Markets	5,064		(13)					 5,051					
Kraft Foods	\$ 33,018	\$	(578)	\$		\$		\$ 32,440					

#### Reconciliation of GAAP to Non-GAAP Information

# Operating Income For the Twelve Months Ended December 31, (\$ in millions) (Unaudited)

											% Cha	nge
		estated AAP)	Exi Implen Co	npairment, it and nentation osts - ucturing	Oth	Impairments / er Expenses - Restructuring		ins) / Losses Divestitures, net	Ite	xcluding ms (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2008 Reconciliation												
U.S. Beverages	\$	381	\$	65	\$	_	\$	1	\$	447	10.1%	(8.6)%
U.S. Cheese		563		36		_		_		599	15.6%	5.8%
U.S. Convenient Meals		339		40		_		_		379	6.3%	7.7%
U.S. Grocery		1,009		46		_		_		1,055	(1.3)%	(0.1)%
U.S. Snacks		638		75				_		713	(10.9)%	(2.2)%
Canada & N.A. Foodservice		448		113		<u> </u>				561	1.1%	12.2%
North America	\$	3,378	\$	375	\$	_	\$	1	\$	3,754	1.4%	1.7%
Europe		182		474		100		91		847	(60.0)%	37.3%
Developing Markets		815		140		51		_		1,006	38.6%	59.7%
Unrealized G/(L) on Hedging Activities Corporate Items		(205) (327)		_		— 72		_		(205) (255)	(100.0+)% (51.4)%	(100.0+)% (18.1)%
Kraft Foods	\$	3,843	\$	989	\$	223	\$	92	\$	5,147	(8.0)%	8.6%
2007 Reconciliation	-											
U.S. Beverages	\$	346	\$	17	\$	120	\$	6	\$	489		
U.S. Cheese		487		79		_		_		566		
U.S. Convenient Meals		319		33		_		_		352		
U.S. Grocery		1,022		34				_		1,056		
U.S. Snacks		716		25		_		(12)		729		
Canada & N.A. Foodservice		443		57						500		
North America	\$	3,333	\$	245	\$	120	\$	(6)	\$	3,692		
Europe		455		152		10		_		617		
Developing Markets		588		50		_		(8)		630		
Unrealized G/(L) on Hedging Activities Corporate Items		16 (216)		_		_				16 (216)		
Corporate Items		(210)					_			(210)		
Kraft Foods	\$	4,176	\$	447	\$	130	\$	(14)	\$	4,739		

#### Reconciliation of GAAP to Non-GAAP Information

#### Operating Income

## For the Three Months Ended December 31, (\$ in millions) (Unaudited)

											% Cha	inge
		Restated GAAP)	Ex Imple C	mpairment, xit and mentation Costs - ructuring	Othe	Impairments / r Expenses - Restructuring		ıs) / Losses ivestitures, net	Ite	xcluding ms (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2008 Reconciliation												
U.S. Beverages	\$	18	\$	23	\$	_	\$	_	\$	41	(76.6)%	(52.9)%
U.S. Cheese		190		21		_		_		211	36.7%	37.0%
U.S. Convenient Meals		64		23				_		87	16.4%	38.1%
U.S. Grocery		228		39		_		_		267	(17.7)%	(5.7)%
U.S. Snacks		106		64		_		_		170	(40.4)%	(7.1)%
Canada & N.A. Foodservice		57		61		_		_		118	(45.7)%	(18.6)%
North America	\$	663	\$	231	\$	_	\$	_	\$	894	(20.2)%	(2.3)%
Europe		(166)		358		39		(1)		230	(100.0+)%	17.9%
Developing Markets		100		91		51		_		242	(38.3)%	36.7%
Unrealized G/(L) on Hedging Activities		(167)		_		_		_		(167)	(100.0+)%	(100.0+)%
Corporate Items		(100)		_		17		_		(83)	(42.9)%	(18.6)%
Kraft Foods	\$	330	\$	680	\$	107	\$	(1)	\$	1,116	(69.7)%	(9.0)%
	Ě		_		<u> </u>		Ě	(-)	Ě			(0.0)
2007 Reconciliation												
U.S. Beverages	\$	77	\$	4	\$	_	\$	6	\$	87		
U.S. Cheese		139		15						154		
U.S. Convenient Meals		55		8		_		_		63		
U.S. Grocery		277		6		_		_		283		
U.S. Snacks		178		5		_		_		183		
Canada & N.A. Foodservice		105		40						145		
North America	\$	831	\$	78	\$	_	\$	6	\$	915		
Europe		156		29		10		_		195		
Developing Markets		162		15		_		_		177		
Unrealized G/(L) on Hedging Activities		10		_		_		_		10		
Corporate Items		(70)				_			_	(70)		
Kraft Foods	\$	1,089	\$	122	\$	10	\$	6	\$	1,227		

#### Reconciliation of GAAP to Non-GAAP Information

#### Operating Income

## For the Three Months Ended September 30, (\$ in millions) (Unaudited)

									% Cha	ange
	Restated GAAP)	Ez Imple C	mpairment, kit and mentation losts - ructuring	Other	mpairments / · Expenses - estructuring	s) / Losses vestitures, net	Iter	cluding ns (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2008 Reconciliation										
U.S. Beverages	\$ 83	\$	26	\$	_	\$ 1	\$	110	100.0+%	(6.0)%
U.S. Cheese	148		1		_	_		149	59.1%	44.7%
U.S. Convenient Meals	79		7		_	_		86	1.3%	(1.1)%
U.S. Grocery	236		(2)		_	_		234	6.3%	2.2%
U.S. Snacks	190		2		_	_		192	3.8%	1.1%
Canada & N.A. Foodservice	 153		12					165	14.2%	18.7%
North America	\$ 889	\$	46	\$	_	\$ 1	\$	936	26.6%	8.2%
Europe	115		35		57	_		207	11.7%	63.0%
Developing Markets	279		9		_	_		288	76.6%	68.4%
Unrealized G/(L) on Hedging										
Activities	(141)		_		_	_		(141)	(100.0+)%	(100.0+)%
Corporate Items	 (119)				55	 		(64)	(100.0+)%	(30.6)%
Kraft Foods	\$ 1,023	\$	90	\$	112	\$ 1	\$	1,226	<u>12.7</u> %	10.6%
2007 Reconciliation										
U.S. Beverages	\$ (8)	\$	5	\$	120	\$ _	\$	117		
U.S. Cheese	93		10			_		103		
U.S. Convenient Meals	78		9		_	_		87		
U.S. Grocery	222		7		_	_		229		
U.S. Snacks	183		7		_	_		190		
Canada & N.A. Foodservice	 134		5			 		139		
North America	\$ 702	\$	43	\$	120	\$ _	\$	865		
Europe	103		24		_	_		127		
Developing Markets	158		13		_	_		171		
Unrealized G/(L) on Hedging Activities	(6)		_		_	_		(6)		
Corporate Items	 (49)					 		(49)		
Kraft Foods	\$ 908	\$	80	\$	120	\$ _	\$	1,108		

#### Reconciliation of GAAP to Non-GAAP Information

#### Operating Income

## For the Three Months Ended June 30, (\$ in millions) (Unaudited)

									% Cha	inge
	Restated GAAP)	Ex Imple C	npairment, cit and mentation osts - ructuring	Othe	Impairments / er Expenses - Restructuring	s) / Losses vestitures, net	Ite	xcluding ms (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2008 Reconciliation										
U.S. Beverages	\$ 135	\$	8	\$	_	\$ _	\$	143	2.3%	5.1%
U.S. Cheese	143		2		_	_		145	37.5%	(2.0)%
U.S. Convenient Meals	103		1		_	_		104	9.6%	5.1%
U.S. Grocery	306		4		<del></del>	_		310	10.9%	6.5%
U.S. Snacks	222		3		_	_		225	26.1%	23.6%
Canada & N.A. Foodservice	131		29		_	_		160	11.0%	29.0%
North America	\$ 1,040	\$	47	\$	_	\$ _	\$	1,087	15.6%	10.9%
Europe	109		43		1	74		227	9.0%	40.1%
Developing Markets	246		31		_	_		277	57.7%	69.9%
Unrealized G/(L) on Hedging Activities	78		_		_	_		78	100.0+%	100.0+%
Corporate Items	 (50)					 	_	(50)	(8.7)%	(8.7)%
Kraft Foods	\$ 1,423	\$	121	\$	1	\$ 74	\$	1,619	27.7%	28.2%
2007 Reconciliation			_		_	 _				
U.S. Beverages	\$ 132	\$	4	\$	_	\$ _	\$	136		
U.S. Cheese	104		44		_	_		148		
U.S. Convenient Meals	94		5		_	_		99		
U.S. Grocery	276		15					291		
U.S. Snacks	176		6		_	_		182		
Canada & N.A. Foodservice	 118		6					124		
North America	\$ 900	\$	80	\$	_	\$ _	\$	980		
Europe	100		62		_	_		162		
Developing Markets	156		15		_	(8)		163		
Unrealized G/(L) on Hedging Activities	4		_		_	_		4		
Corporate Items	 (46)							(46)		
Kraft Foods	\$ 1,114	\$	157	\$		\$ (8)	\$	1,263		

#### Reconciliation of GAAP to Non-GAAP Information

#### Operating Income

## For the Three Months Ended March 31, (\$ in millions) (Unaudited)

										% Cha	ange
		Restated GAAP)	Ex Implei C	npairment, cit and mentation osts - ructuring	Othe	Impairments / r Expenses - Restructuring	ns) / Losses ivestitures, net	Ite	xcluding ms (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2008 Reconciliation											
U.S. Beverages	\$	145	\$	8	\$	_	\$ _	\$	153	0.0%	2.7%
U.S. Cheese		82		12		_	_		94	(45.7)%	(41.6)%
U.S. Convenient Meals		93		9		_	_		102	1.1%	(1.0)%
U.S. Grocery		239		5		<del></del>	_		244	(3.2)%	(3.6)%
U.S. Snacks		120		6		_	_		126	(33.0)%	(27.6)%
Canada & N.A. Foodservice		107		11		_	_		118	24.4%	28.3%
North America	\$	786	\$	51	\$		\$ 	\$	837	(12.7)%	(10.2)%
Europe		124		38		3	18		183	29.2%	37.6%
Developing Markets		190		9		_	_		199	69.6%	67.2%
Unrealized G/(L) on Hedging Activities		25		_		_	_		25	100.0+%	100.0+%
Corporate Items	_	(58)					 	_	(58)	(13.7)%	(13.7)%
Kraft Foods	\$	1,067	\$	98	\$	3	\$ 18	\$	1,186	0.2%	3.9%
2007 Reconciliation							 				
U.S. Beverages	\$	145	\$	4	\$	_	\$ _	\$	149		
U.S. Cheese		151		10		_	_		161		
U.S. Convenient Meals		92		11		_	_		103		
U.S. Grocery		247		6					253		
U.S. Snacks		179		7			(12)		174		
Canada & N.A. Foodservice	_	86		6			 		92		
North America	\$	900	\$	44	\$	_	\$ (12)	\$	932		
Europe		96		37		_	_		133		
Developing Markets		112		7		_	_		119		
Unrealized G/(L) on Hedging Activities		8		_		_	_		8		
Corporate Items		(51)					_		(51)		
Kraft Foods	\$	1,065	\$	88	\$		\$ (12)	\$	1,141		

#### Reconciliation of GAAP to Non-GAAP Information

#### Operating Income

## For the Twelve Months Ended December 31, (\$ in millions) (Unaudited)

									% Cha	nge
	Restated GAAP)	Ex Imple C	npairment, it and mentation osts - ucturing	Other	mpairments / r Expenses - Restructuring	ns) / Losses ivestitures, net	Ite	xcluding ms (Non- GAAP)	As Restated (GAAP)	Excluding Items (Non- GAAP)
2007 Reconciliation										
U.S. Beverages	\$ 346	\$	17	\$	120	\$ 6	\$	489	53.1%	16.2%
U.S. Cheese	487		79		_	_		566	(19.4)%	(18.7)%
U.S. Convenient Meals	319		33		_	_		352	(9.6)%	(20.9)%
U.S. Grocery	1,022		34		_	_		1,056	(18.9)%	(2.4)%
U.S. Snacks	716		25		_	(12)		729	37.4%	(0.8)%
Canada & N.A. Foodservice	443		57		_	_		500	1.8%	4.0%
North America	\$ 3,333	\$	245	\$	120	\$ (6)	\$	3,692	(1.9)%	(4.4)%
Europe	455		152		10	_		617	(1.5)%	(2.7)%
Developing Markets	588		50		_	(8)		630	20.5%	8.4%
Unrealized G/(L) on Hedging										
Activities	16		_		_	_		16	100.0%	100.0%
Corporate Items	 (216)					 		(216)	(13.1)%	(13.1)%
Kraft Foods	\$ 4,176	\$	447	\$	130	\$ (14)	\$	4,739	0.4%	(3.0)%
2006 Reconciliation										
U.S. Beverages	\$ 226	\$	25	\$	75	\$ 95	\$	421		
U.S. Cheese	604		92			_		696		
U.S. Convenient Meals	353		92		_	_		445		
U.S. Grocery	1,260		49			(227)		1,082		
U.S. Snacks	521		40		168	6		735		
Canada & N.A. Foodservice	 435		37			 9		481		
North America	\$ 3,399	\$	335	\$	243	\$ (117)	\$	3,860		
Europe	462		253		170	(251)		634		
Developing Markets	488		82		11	_		581		
Unrealized G/(L) on Hedging Activities	_				_	_		_		
Corporate Items	 (191)					 		(191)		
Kraft Foods	\$ 4,158	\$	670	\$	424	\$ (368)	\$	4,884		

### Consolidated Statements of Earnings For the Twelve Months Ended December 31, 2008

	As Reported	Excise Tax	Adoption of FSP EITF 03-6-1	As Restated			
Net revenues	\$ 42,201	\$ (269)	\$—	\$ —	FAS No. 160	\$ —	\$ 41,932
Cost of sales	28,186	(269)	(17)	188			28,088
Gross profit	14,015	_	17	(188)	_	_	13,844
Marketing, administration & research costs	9,059	_	_	(188)	(9)	_	8,862
Asset impairment and exit costs	1,024	_	_	_	_	_	1,024
Losses / (gains) on divestitures, net	92	_	_	_	_	_	92
Amortization of intangibles	23						23
Operating income	3,817	_	17	_	9		3,843
Interest & other expense, net	1,240						1,240
Earnings from continuing operations before income taxes	2,577	_	17	_	9	_	2,603
Provision for income taxes	728	_	27	_	_	_	755
Effective tax rate	28.2%						29.0%
Earnings from continuing operations	1,849	_	(10)	_	9	_	1,848
Earnings and gain from discontinued operations, net of income taxes	1,052		<u>(7)</u>				1,045
Net earnings	2,901	_	(17)	_	9	_	2,893
Noncontrolling interest					9		9
Net earnings attributable to Kraft Foods	\$ 2,901	<u> </u>	\$ (17)	<u> </u>	<u> </u>	<u> </u>	\$ 2,884
Earnings share:							
Basic							
- Continuing operations	\$ 1.24						\$ 1.23
<ul><li>Discontinued operations</li><li>Noncontrolling interest</li></ul>	0.71						0.69
- Net earnings attributable to Kraft Foods	\$ 1.95						\$ 1.92
Diluted							
- Continuing operations	\$ 1.22						\$ 1.22
- Discontinued operations	0.70						0.69
- Noncontrolling interest							(0.01)
- Net earnings attributable to Kraft Foods	\$ 1.92						\$ 1.90
Average shares outstanding:							
Basic	1,491	_	_	_	_	14	1,505
Diluted	1,510	_	_	_	_	5	1,515

### Consolidated Statements of Earnings For the Three Months Ended December 31, 2008

							Restatement	ts					
	As I	Reported	Eve	cise Tax	LIFO	Assi Meth	Cost gnment lodology hange	Ado FAS	ption of No. 160	Ì	ption of FSP F 03-6-1	As R	testated*
Net revenues		10,767	\$	(86)	\$ <u></u>	\$		\$	—	\$	—		10,681
Cost of sales		7,373	_	(86)	(25)		49						7,311
Gross profit		3,394		_	25		(49)		_		_		3,370
Marketing, administration & research costs		2,370		_	_		(49)		(2)		_		2,318
Asset impairment and exit costs		718		_	_		_		_		_		718
Losses / (gains) on divestitures, net		(1)			_		_		_		_		(1)
Amortization of intangibles		5											5
Operating income		302		_	25		_		2		_		330
Interest & other expense, net		306											306
Earnings from continuing operations before income taxes		(4)			25		_		2		_		24
Provision for income taxes		(90)		_	11		_		_		_		(79)
Effective tax rate		n/m											n/m
Earnings from continuing operations		86		_	14		_		2		_		103
Earnings and gain from discontinued operations, net of income taxes		77											77
Net earnings		163		_	14		_		2		_		180
Noncontrolling interest									2				2
Net earnings attributable to Kraft Foods	\$	163	\$	_	\$ 14	\$		\$	_	\$		\$	178
Earnings share:													
Basic													
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	\$	0.06 0.05										\$	0.07 0.05
- Noncontrolling interest		U.U3											U.U3
- Net earnings attributable to Kraft Foods	\$	0.11										\$	0.12
Diluted													
- Continuing operations	\$	0.06										\$	0.07
- Discontinued operations		0.05											0.05
- Noncontrolling interest													
- Net earnings attributable to Kraft Foods	\$	0.11										\$	0.12
Average shares outstanding:													
Basic		1,460									14		1,474
Diluted		1,476		_	_		_		_		5		1,481

Rows may not add across due to rounding.

### Consolidated Statements of Earnings For the Three Months Ended September 30, 2008

	As Donouted		cise Tax	LIEO	Assi Meth	estatement Cost gnment odology	Ado	option of No. 160	i	ption of FSP F 03-6-1	A.c.1	Restated*
Net revenues	As Reported \$ 10,462	\$	(61)	\$—	\$	nange —	\$	—	\$	—	\$	10,401
Cost of sales	7,096		(61)	17		44						7,096
Gross profit	3,366		_	(17)		(44)		_		_		3,305
Marketing, administration & research costs	2,199		_	_		(44)		(3)		_		2,151
Asset impairment and exit costs	123		_	_		_		_		_		123
Losses / (gains) on divestitures, net	1		_	_		_		_		_		1
Amortization of intangibles	7		_	_		_		_		_		7
Operating income	1,036			(17)		_		3				1,023
Interest & other expense, net	298		_	_		_		_		_		298
Earnings from continuing operations before income taxes	738		_	(17)		_		3		_		725
Provision for income taxes	192		_	13		_		_		_		205
Effective tax rate	26.0%	,										28.3%
Earnings from continuing operations	546	•		(30)				3				520
	340			(30)				J				320
Earnings and gain from discontinued operations, net of income taxes	852			<u>(7)</u>								845
Net earnings	1,398		_	(37)		_		3		_		1,365
Noncontrolling interest								3				3
Net earnings attributable to Kraft Foods	\$ 1,398	\$		\$ (37)	\$		\$		\$		\$	1,362
Earnings share:	'											
Basic												
- Continuing operations	\$ 0.37										\$	0.35
- Discontinued operations	0.58											0.57
- Noncontrolling interest												(0.01)
- Net earnings attributable to Kraft Foods	\$ 0.95										\$	0.91
Diluted												
- Continuing operations	\$ 0.36										\$	0.35
- Discontinued operations	0.57											0.56
- Noncontrolling interest	_											_
- Net earnings attributable to Kraft Foods	\$ 0.93										\$	0.91
Average shares outstanding:												
Basic	1,479		_	_		_		_		14		1,493
Diluted	1,496		_	_		_		_		7		1,503

<sup>\*</sup> Rows may not add across due to rounding.

# Kraft Foods Inc. and Subsidiaries Consolidated Statements of Earnings For the Three Months Ended June 30, 2008

			Restatements										
	As	Reported	Ex	cise Tax	LIFO	Ass Met	Cost ignment hodology hange		option of No. 160	Ī	ption of FSP F 03-6-1	As F	Restated*
Net revenues		10,870	\$	(66)	\$ <u></u>	\$		\$	_	\$	_		10,804
Cost of sales		6,976		(66)	(22)		48						6,936
Gross profit		3,894		_	22		(48)		_		_		3,868
Marketing, administration & research costs		2,313		_	_		(48)		(2)		_		2,264
Asset impairment and exit costs		103		_	_		_		_		_		103
Losses / (gains) on divestitures, net		74			_		_		_				74
Amortization of intangibles		4											4
Operating income		1,400		_	22				2				1,423
Interest & other expense, net		331											331
Earnings from continuing operations before income taxes		1,069		_	22		_		2		_		1,092
Provision for income taxes		405		_	9		_		_		_		414
Effective tax rate		37.9%											37.9%
Earnings from continuing operations		664		_	13		_		2		_		678
Earnings and gain from discontinued operations, net of income taxes		68			1								69
Net earnings		732		_	14		_		2		_		747
Noncontrolling interest									2				2
Net earnings attributable to Kraft Foods	\$	732	\$		\$ 14	\$		\$		\$		\$	745
Earnings share: Basic													
- Continuing operations	\$	0.44										\$	0.45
- Discontinued operations		0.05											0.05
- Noncontrolling interest													(0.01)
- Net earnings attributable to Kraft Foods	\$	0.49										\$	0.49
Diluted													
- Continuing operations	\$	0.44										\$	0.44
- Discontinued operations		0.04											0.05
- Noncontrolling interest													
- Net earnings attributable to Kraft Foods	\$	0.48										\$	0.49
Average shares outstanding:													
Basic		1,508		_	_		_		_		14		1,522
Diluted		1,524		_	_		_		_		8		1,532

<sup>\*</sup> Rows may not add across due to rounding.

### Consolidated Statements of Earnings For the Three Months Ended March 31, 2008

			Restatements										
	As I	Reported	Exc	cise Tax	LIFO	Assi Meth	Cost gnment odology iange		option of No. 160	Ì	otion of SSP 5 03-6-1	As I	Restated*
Net revenues		10,102	\$	(56)	\$	\$	_	\$	_	\$	_	\$	10,046
Cost of sales	_	6,741		(56)	13		47						6,745
Gross profit		3,361		_	(13)		(47)		_		_		3,301
Marketing, administration & research costs		2,177		_	_		(47)		(2)		_		2,129
Asset impairment and exit costs		80		_	_		_		_		_		80
Losses / (gains) on divestitures, net		18		_	_		_		_		_		18
Amortization of intangibles		7											7
Operating income		1,079		_	(13)		_		2		_		1,067
Interest & other expense, net		305											305
Earnings from continuing operations before income taxes		774		_	(13)		_		2		_		762
Provision for income taxes		221		_	(6)		_		_		_		215
Effective tax rate		28.6%											28.2%
Earnings from continuing operations		553		_	(7)		_		2		_		547
Earnings and gain from discontinued operations, net of income taxes		55			(1)								54
Net earnings		608		_	(8)		_		2		_		601
Noncontrolling interest									2				2
Net earnings attributable to Kraft Foods	\$	608	\$		\$ (8)	\$		\$		\$		\$	599
Earnings share:													
Basic	Φ.	0.00										Φ.	0.00
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	\$	0.36 0.04										\$	0.36 0.04
- Noncontrolling interest													(0.01)
- Net earnings attributable to Kraft Foods	\$	0.40										\$	0.39
Diluted													
- Continuing operations	\$	0.36										\$	0.35
- Discontinued operations		0.04											0.04
- Noncontrolling interest													
- Net earnings attributable to Kraft Foods	\$	0.40										\$	0.39
Average shares outstanding:													
Basic		1,518		_	_		_		_		14		1,532
Diluted		1,534		_	_		_		_		8		1,542

Rows may not add across due to rounding.

### Consolidated Statements of Earnings For the Twelve Months Ended December 31, 2007

	Ac D	eported	Restatements   Cost									Ac l	Restated
Net revenues		36,134	\$	<u>ise Tax</u> (276)	\$—	\$	hange —	\$		\$	—	_	35,858
Cost of sales		24,057		(276)	(208)		83						23,656
Gross profit	-	12,077		_	208		(83)		_		_		12,202
Marketing, administration & research costs		7,673		_	_		(83)		(3)		_		7,587
Asset impairment and exit costs		440		_	_		_		_		_		440
Losses / (gains) on divestitures, net		(15)		_	1		_		_		_		(14)
Amortization of intangibles		13		_	_		_		_		_		13
Operating income		3,966		_	207		_		3		_		4,176
Interest & other expense, net		604											604
Earnings from continuing operations before income taxes		3,362		_	207		_		3		_		3,572
Provision for income taxes		1,002		_	78		_		_		_		1,080
Effective tax rate		29.8%											30.2%
Earnings from continuing operations		2,360		_	129		_		3		_		2,492
Earnings and gain from discontinued operations, net of income taxes		230			2								232
Net earnings		2,590		_	131		_		3		_		2,724
Noncontrolling interest	_								3				3
Net earnings attributable to Kraft Foods	\$	2,590	\$	_	\$ 131	\$	_	\$	_	\$	_	\$	2,721
Earnings share:													
Basic													
- Continuing operations	\$	1.50										\$	1.57
<ul><li>Discontinued operations</li><li>Noncontrolling interest</li></ul>		0.14											0.15 (0.01)
- Net earnings attributable to Kraft Foods	\$	1.64										\$	1.71
Diluted													
- Continuing operations	\$	1.48										\$	1.56
- Discontinued operations	•	0.14											0.15
- Noncontrolling interest		_											(0.01)
- Net earnings attributable to Kraft Foods	\$	1.62										\$	1.70
Average shares outstanding:													
Basic		1,575		_	_		_		_		16		1,591
Diluted		1,594		_	_		_		_		6		1,600

### Consolidated Statements of Earnings For the Twelve Months Ended December 31, 2006

		Restatements							
	As Reported	Excise Tax	LIFO	Cost Assignment Methodology Change	Adoptio FAS No.		Í	ption of FSP F 03-6-1	As Restated
Net revenues	\$ 33,256	\$ (238)	<del>\$</del>	\$ —	\$ -	_	\$	_	\$ 33,018
Cost of sales	21,344	(238)	1	83					21,190
Gross profit	11,912	_	(1)	(83)	-	_		_	11,828
Marketing, administration & research costs	7,120	_	_	(83)		(5)		_	7,032
Asset impairment and exit costs	999	_	_	_	-	_		_	999
Losses / (gains) on divestitures, net	(368)	_	_	_	-	_		_	(368)
Amortization of intangibles	7								7
Operating income	4,154	_	(1)	_		5		_	4,158
Interest & other expense, net	510								510
Earnings from continuing operations before income taxes	3,644	_	(1)	_		5		_	3,648
Provision for income taxes	816	_	_	_	-	_		_	816
Effective tax rate	22.4%								22.4%
Earnings from continuing operations	2,828	_	(1)	_		5		_	2,832
Earnings and gain from discontinued operations, net of income taxes	232		1			<u> </u>			233
Net earnings	3,060	_	_	_		5		_	3,065
Noncontrolling interest						5			5
Net earnings attributable to Kraft Foods	\$ 3,060	<u> </u>	<u>\$—</u>	<u> </u>	\$ -		\$	_	\$ 3,060
Earnings share:									
Basic									
- Continuing operations	\$ 1.72								\$ 1.71
- Discontinued operations - Noncontrolling interest	0.14								0.14 (0.01)
Net earnings attributable to Kraft Foods	\$ 1.86								\$ 1.84
Diluted	<u> </u>								<u> </u>
- Continuing operations	\$ 1.71								\$ 1.70
- Discontinued operations	0.14								0.14
- Noncontrolling interest	_								_
- Net earnings attributable to Kraft Foods	\$ 1.85								\$ 1.84
Average shares outstanding:									
Basic	1,643	_	_	_	-			16	1,659
Diluted	1,655	_	_	_	-	_		6	1,661

#### Kraft Foods Inc. and Subsidiaries Condensed Consolidated Balance Sheet **At December 31, 2008**

		•
(\$ in	millions)	(Unaudited)

		Resta	Restatements	
	As Reported	LIFO	Adoption of FAS No. 160	As Restated
ASSETS	<u> </u>		1110 1101 100	<u> 110 Tteotatea</u>
Cash and cash equivalents	\$ 1,244	\$ —	\$ —	\$ 1,244
Receivables, net	4,704	_	_	4,704
Inventories, net	3,729	152	_	3,881
Deferred income taxes	861	(57)	_	804
Other current assets	828			828
Total current assets	11,366	95		11,461
Property, plant & equipment, net	9,917	_	_	9,917
Goodwill	27,581	_	_	27,581
Intangible assets, net	12,926	_	_	12,926
Prepaid pension assets	56	_	_	56
Other assets	1,232			1,232
TOTAL ASSETS	\$ 63,078	\$ 95	<u> </u>	\$ 63,173
LIABILITIES				
Short-term borrowings	\$ 897	\$ —	\$ —	\$ 897
Current portion of long-term debt	765	_	_	765
Accounts payable	3,373	_	_	3,373
Accrued marketing	1,803	_	_	1,803
Accrued employment costs	951	_	_	951
Other current liabilities	3,255	26		3,281
Total current liabilities	11,044	26		11,070
Long-term debt	18,589	_	_	18,589
Deferred income taxes	4,064	_	_	4,064
Accrued pension costs	2,367		_	2,367
Accrued postretirement health care costs	2,678	_	_	2,678
Other liabilities	2,136		(61)	2,075
TOTAL LIABILITIES	40,878	26	(61)	40,843
SHAREHOLDERS' EQUITY				
Common stock, no par value	_	_	_	
Additional paid-in capital	23,563	_	_	23,563
Retained earnings	13,345	69	_	13,414
Accumulated other comprehensive losses	(5,994)	_	_	(5,994)
Noncontrolling interest	_	_	61	61
Treasury stock, at cost	(8,714)			(8,714)
TOTAL SHAREHOLDERS' EQUITY	22,200	69	61	22,330
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 63,078	\$ 95	<u> </u>	\$ 63,173

#### Kraft Foods Inc. and Subsidiaries Condensed Consolidated Balance Sheet **At December 31, 2007**

(\$ in	millions)	(Unaudited)

		Restatements		
	As Reported	LIFO	Adoption of FAS No. 160	As Restated
ASSETS	<u> </u>		1110 1101 100	115 Itestatea
Cash and cash equivalents	\$ 567	\$ —	\$ —	\$ 567
Receivables, net	5,197	_	_	5,197
Inventories, net	4,096	142	_	4,238
Deferred income taxes	575	(3)	_	572
Other current assets	302			302
Total current assets	10,737	139	_	10,876
Property, plant & equipment, net	10,778	_	_	10,778
Goodwill	31,193	_	_	31,193
Intangible assets, net	12,200	_	_	12,200
Prepaid pension assets	1,648	_	_	1,648
Other assets	1,437			1,437
TOTAL ASSETS	\$ 67,993	\$ 139	<u> </u>	\$ 68,132
LIABILITIES				
Short-term borrowings	\$ 7,385	\$ —	\$ —	\$ 7,385
Current portion of long-term debt	722	_	_	722
Accounts payable	4,065	_	_	4,065
Accrued marketing	1,833	_	_	1,833
Accrued employment costs	913	_	_	913
Other current liabilities	2,168	53		2,221
Total current liabilities	17,086	53	_	17,139
Long-term debt	12,902	_	_	12,902
Deferred income taxes	4,876	_	_	4,876
Accrued pension costs	810			810
Accrued postretirement health care costs	2,846	_	_	2,846
Other liabilities	2,178		(38)	2,140
TOTAL LIABILITIES	40,698	53	(38)	40,713
SHAREHOLDERS' EQUITY				
Common stock, no par value	_	_	_	_
Additional paid-in capital	23,445	_	_	23,445
Retained earnings	12,209	86	_	12,295
Accumulated other comprehensive losses	(1,835)	_	_	(1,835)
Noncontrolling interest	_	_	38	38
Treasury stock, at cost	(6,524)			(6,524)
TOTAL SHAREHOLDERS' EQUITY	27,295	86	38	27,419
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 67,993</u>	\$ 139	<u> </u>	\$ 68,132

#### Kraft Foods Inc. and Subsidiaries Condensed Consolidated Balance Sheet **At December 31, 2006**

		Restatements		
	As Reported	LIFO	Adoption of FAS No. 160	As Restated
ASSETS	<u> 110 Heporteu</u>		1110 1101 100	<u> 110 Teotatea</u>
Cash and cash equivalents	\$ 239	\$ —	\$ —	\$ 239
Receivables, net	3,869	_	_	3,869
Inventories, net	3,506	(70)	_	3,436
Deferred income taxes	387	44	_	431
Other current assets	253	_	_	253
Total current assets	8,254	(26)		8,228
Property, plant & equipment, net	9,693	<u> </u>	_	9,693
Goodwill	25,553	_	_	25,553
Intangible assets, net	10,177	_	_	10,177
Prepaid pension assets	1,168	_	_	1,168
Other assets	729			729
TOTAL ASSETS	\$ 55,574	\$ (26)	<u> </u>	\$ 55,548
LIABILITIES				
Short-term borrowings	\$ 1,715	\$ —	\$ —	\$ 1,715
Current portion of long-term debt	1,418	_	_	1,418
Due to Altria Group, Inc. and affiliates	607	_	_	607
Accounts payable	2,602	_	_	2,602
Accrued marketing	1,626	_	_	1,626
Accrued employment costs	750	_	_	750
Other current liabilities	1,755	19	_	1,774
Total current liabilities	10,473	19		10,492
Long-term debt	7,081	_	_	7,081
Deferred income taxes	3,930	_	_	3,930
Accrued pension costs	1,022	_	_	1,022
Accrued postretirement health care costs	3,014	_	_	3,014
Other liabilities	1,499		(26)	1,473
TOTAL LIABILITIES	27,019	19	(26)	27,012
SHAREHOLDERS' EQUITY				
Common stock, no par value	_	_	_	_
Additional paid-in capital	23,626	_	_	23,626
Retained earnings	11,128	(45)	_	11,083
Accumulated other comprehensive losses	(3,069)	_	_	(3,069)
Noncontrolling interest	_	_	26	26
Treasury stock, at cost	(3,130)			(3,130)
TOTAL SHAREHOLDERS' EQUITY	28,555	(45)	26	28,536
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 55,574	<u>\$ (26)</u>	<u> </u>	\$ 55,548